## **UNITED STATES TAX COURT**

WASHINGTON, DC 20217

ALPHONSE MOURAD,	)		
Petitioner	) ) \		
v.	)	Docket No.	18038-05L
COMMISSIONER OF INTERNAL REVENUE,	)		
Respondent	)		

#### ORDER

This case was heard at the Session of the Court in Boston, Massachusetts, commencing on May 21, 2007. The record in this case was held open until June 12, 2007, for the purpose of receiving into evidence a complete copy of the transcript of the proceeding in the United States Bankruptcy Court for the District of Massachusetts held on September 26, 1997, involving petitioner.

On June 11, 2007, the Court received from petitioner a complete copy of the foregoing Bankruptcy Court proceeding transcript.

Upon due consideration, it is

ORDERED that the Clerk of the Court shall hereby mark into evidence as Exhibit 12-P, the copy of the transcript of the proceeding held in the United States Bankruptcy Court for the District of Massachusetts, on September 26, 1997, involving petitioner. It is further

ORDERED that the record in this case is closed.

Joseph H. Gale

Joseph H. Gale

Judge

Dated: Washington, D.C. June 14, 2007

		CHUSETTS - BOSTON
IN THE MATTER OF:		. Case No. 96-10123-C
V & M MANAGEMENT,	INC.	. Boston, Massachuset
	Debtor.	<ul><li>September 26, 1997</li><li>9:33 O'Clock A.M.</li></ul>
		•
		HEARING ON JOINT PLAN OF
RESIDENTS COOPERAT	IVE ASSOCIATI	AY, CHAPTER 11 TRUSTEE, ON, BEACON RESIDENTIAL P L SAVINGS BANK; OBJECTION
GARY LEROY AND MOUR	RAD AND OWENS	ASSOCIATES; JOINT RESPON TRUSTEE, MANDELA RESIDEN
COOPERATIVE ASSOCI	ATION, BEACON	RESIDENTIAL PROPERTIES, BANK; OBJECTION BY USA/IR
CONFIRMATION HEARI	NG ON FIRST A	MENDED PLAN OF GARY LEROY OBJECTION BY USA/IRS; JOY
OBJECTION BY STEP	HEN S. GRAY,	CHAPTER 11 TRUSTEE, MAND TATION, BEACON RESIDENTIA
PROPERTIES, A	AND WINTER HIL	L FEDERAL SAVINGS BANK L J. KENNER, J.U.S.B.C.
bur oku Tiili ii	ONORADILI CARO	d o. REMMER, b.o.s.b.c.
APPEARANCES:		
For Chapter 11 Trus	tee,: PAU	L MOORE, ESQ.
Stephen S. Gray.		ate Hall & Stewart
Stephen S. Gray,	53 (	ate, Hall & Stewart State Street
Stephen S. Gray,	53 (	
Stephen S. Gray,	53 ( Bos	State Street ton, MA 02109
Stephen S. Gray,  Electronic Sound Re  Proceedings R	53 s Bos cording Opera ecorded by El	State Street ton, MA 02109 continued tor: Mary L. Artesani ectronic Sound Recording
Stephen S. Gray,  Electronic Sound Re  Proceedings R	53 s Bos cording Opera ecorded by El	State Street ton, MA 02109 continued tor: Mary L. Artesani
Stephen S. Gray,  Electronic Sound Re  Proceedings R  Transcript	53 Bos Bos cording Operate corded by Elepton produced by SCRIPTION AND	State Street ton, MA 02109 continued tor: Mary L. Artesani ectronic Sound Recording Transcription Service  RECORDING SERVICES
Stephen S. Gray,  Electronic Sound Re  Proceedings R  Transcript  GCI TRAN	53 Bos- Bos- cording Opera ecorded by Ele produced by SCRIPTION AND 505 HAMILTON NWOOD, NEW JE	State Street ton, MA 02109 continued  tor: Mary L. Artesani ectronic Sound Recording Transcription Service  RECORDING SERVICES AVENUE Suite 107

1	APPEARANCES - Continued)	
2	For Boston Redevelopment Authority:	SAUL SHAPIRO, ESQ. Shapiro, Hays & Kelly 44 School Street
4		Boston, MA 02108
5	For Winter Hill Savings Bank:	JUDITH DEIN, ESQ. JOHN HUTCHINS, ESQ.
6		Warner & Stackpole 75 State Street Boston, MA 02109
7	For Beacon Residential	PAUL RICOTTA, ESQ.
8	Properties:	Mintz, Levin, Cohn, Ferris, Glovsky & Popeo
9		One Financial Center Boston, MA 02111
10		·
11	For Department of Housing & Community Development:	JAMES LISTON, ESQ. Bartlett, Hackett, Feinberg, Gentilli, Liston, Brown &
12		Phalen
13	· · · · · · · · · · · · · · · · · · ·	10 High Street Boston, MA 02110
14	For the USA/IRS:	MARVIS KNOSPE, ESQ.
15		10 Causeway Street Room 401 Boston, MA 02222
16	For the U.S. Trustee:	ERIC BRADFORD, ESQ.
17		U.S. Dept. of Justice 10 Causeway Street,
18		Boston, MA 02222
19	Electronic Sound Recording Ope	erator: Mary L. Artesani
20	Proceedings Recorded by	Electronic Sound Recording
21	Transcript produced b	by Transcription Service
22	GCT TRANSCRIPTION A	AND RECORDING SERVICES
23	505 HAMILTON AV	VENUE Suite 107
24	(609) 927-0299	FAX (609) 927-6420 -471-0299
25		

1	APPEARANCES - Continued	
2 3 4	For Gary Leroy, Mourad, and Owens & Associates:	ROBERT QUINN, ESQ. ROBERT BAUM, ESQ. Quinn & Morris 141 Tremont Street Boston, MA 02111
5		LEONARD KRULEWICH, ESQ.
6		Krulewich & Associates 50 Staniford Street Boston, MA 02114
7	<u>For Mandela Residents</u>	KIRK JACKSON, ESQ.
8	Cooperative Association:	Jackson & Jean 85 Devonshire Street
9	W Company of the Comp	Boston, MA 02108
10		
11		
12		
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20	Electronic Sound Recording Open	rator: Mary L. Artesani
21		Electronic Sound Recording y Transcription Service
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23	Į	ND RECORDING SERVICES
	505 HAMILTON AVE	JERSEY 08221
24	(609) 927-0299 1-800-4	FAX (609) 927-6420 171-0299
25		

1		<u>I</u> ND	<u>E</u> <u>X</u>			
2	Witnesses	Direct	Cross	Redire	<u>:ct</u>	Recross
3	JANE GUMBLE By Mr. Quinn		14/30/33			
4	By Mr. Ricotta By Mr. Moore		30 32			
5	HOWARD EARL COHEN					
6	By Mr. Quinn By Mr. Moore		36 42			
7 8	STEPHEN S. GRAY, TRUSTE By Mr. Baum	E	43			
9	JOHN E. KLINE By Mr. Baum		53			
1.0	JOHN W. KEITH					
11	By Mr. Baum By Mr. Moore		57	68		
12	By Mr. Ricotta		69			
13	<u>Rebuttal</u>					
14 15	STEPHEN S. GRAY, TRUSTE By Mr. Quinn By Mr. Moore	E 75 75				
16	Exhibits				<u>Ide</u>	nt. Evid.
17	1 Current DCHD Tax Cr	edit Allo	ocation P	lan	17	17
18	2 Letter, 8-1-97, From	m Quinn			19	19
19	A Application for Tax Credits, Mandela LP 40					
20	EINDINGS (DUI INGS - mb -	Q == t	01 11	0		
21	FINDINGS/RULINGS - The	Court	81-11	9		
22						
23						
24						
25						

96-10123

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(At Tape #1, Index #28, 9:33 a.m.)
              THE COURT: This is V&M Management, Inc., and this
2
   is a hearing on confirmation. I have a joint plan of
 3
   reorganization of Stephen Gray, Chapter 11 Trustee, Mandela
 4
    Residents Cooperative Association, Beacon Residential
 5
    Properties, and Winter Hill Federal Savings Bank. I have two
 6
    objections to that -- to the confirmation of that plan.
 7
    is by the United States of America, and the other is by Gary
8
    Leroy and Mourad and Owens Associates. I also have the joint
    response by the Trustee to the Gary Leroy objection.
10
              I have the First Amended Plan by Gary Leroy and
11
12
    Mourad and Owens & Associates, together with two objections,
13
    one by the United States of America and the second by Stephen
14
    Gray, et al. Would you please identify yourselves for the
15
    record?
16
              MR. QUINN: Robert A. Quinn for Gary Leroy, Mourad,
    and Owen Associates, Your Honor.
17
                         Robert J. Baum for Gary Leroy and Mourad
18
              MR. BAUM:
19
    Owens.
20
              MR. KRULEWICH: Leonard Krulewich for Leroy and
    Mourad Owens. And might I say, Your Honor, that we do not
21
22
    have -- we never were served with either objection by the
    United States either -- to either plan.
23
24
              THE COURT:
                          Okay
25
              MR. RICOTTA: Paul Ricotta for Beacon Residential
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Properties Limited Partnership.
              MR. SCHAPIRO: Saul Schapiro for the Boston
 2
 3
    Redevelopment Authority.
 4
              MR. JACKSON: Kirk Jackson for the Mandela
 5
    Residents Cooperative Association.
              MS. KNOSPE: Marvis Knospe for the Internal Revenue
 6
 7
    Service.
              MR. BRADFORD: Eric Bradford for the United States
 8
 9
    Trustee.
              Good morning.
10
              THE COURT: Good morning.
11
              MR. HUTCHINS: John Hutchins for the Winter Hill
12
    Federal Savings Bank.
13
              MS. DEIN: Judith Dein for Winter Hill Federal
14
    Savings Bank.
15
              MR. MOORE: Paul Moore for Stephen Gray, Chapter 11
16
    Trustee.
17
              THE COURT: Okay. Where should we begin?
18
              MR. RICOTTA: We would suggest, Your Honor, we
    could right to balloting because we have a stipulation and I
19
20
    believe an agreed-up order on that score.
21
              THE COURT:
                          Good.
22
              MR. RICOTTA: I mean, I -- Mr. Moore was the one
23
    who was involved in that, Your Honor, but I can, I think,
24
    briefly indicate that a stipulation has been entered by both
25
    the proponents of the joint plan and also by the proponent of
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the Mourad plan that indicate that -- and if I can just
    summarize it at some point, Your Honor, the numbers, that all
 2
 3
    impaired classes with respect to the joint plan have voted in
    accordance with the Bankruptcy Code -- that is, more than one
    half in number and more than two-thirds in amount, and that
 5
    none of the impaired classes under the Mourad plan have voted
 6
 7
    pursuant to the Bankruptcy Code and have not accepted the
    Mourad plan. And that's what the stipulation in the agreed-
 8
 9
    upon order essentially says.
10
              And, Your Honor, on that basis, although we have
11
    obviously a very lengthy objection, it would appear to us
12
    that there would be no possibility -- no legal ground upon
13
    which the Mourad plan can be confirmed, and that we would
    suggest that we proceed right with confirmation of the --
14
15
    attempting to show confirmation of the joint plan.
16
              THE COURT:
                         Do you agree?
17
              MR. QUINN:
                         Almost, Your Honor. They voted
18
    pursuant to the Code in the Leroy and Mourad, Owens.
    simply didn't vote in favorable degree pursuant to the Code;
19
20
    but I agree with Mr. --
              THE COURT: I'm don't understand the distinction.
21
22
              MR. QUINN:
                          Well, they voted. As the Code
23
    provides, they may vote.
24
              THE COURT:
                          They voted.
                                       Right.
25
              MR. QUINN: But the majority of more than 50 per
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cent did not vote in favor of the Leroy/Mourad/Owens plan.
 2
              THE COURT: So are -- do you agree then that the
 3
    Gary Leroy and Mourad and Owens plan cannot be confirmed?
 4
              MR. QUINN: Not at this stage, Your Honor.
    agree that they did not satisfy the vote as required by the
 5
 6
    law.
                          Well, today is the day.
 7.
              THE COURT:
 8
              MR. KRULEWICH: May I --
 9
              MR. QUINN:
                         I know that, Judge.
10
                          Excuse me, Mr. Krulewich. Please sit
              THE COURT:
11
           Do you want to draw straws to see which of the three
12
    of you speaks this morning?
              MR. QUINN: We usually flip coins, Judge -- a
13
14
    three-sided coin.
15
              THE COURT: All right, but I thought -- a three-
16
    headed coin, fine. It's up to you which of the three of you
17
    speaks, but --
18
              MR. QUINN:
                          I'll yield to my brother, Your Honor.
19
              THE COURT: All right.
20
              MR. KRULEWICH:
                              If Your Honor please, we believe
21
    that the joint plan will not be confirmed, and --
22
              THE COURT: No, on that as -- Mr. Krulewich, let's
23
    focus --
24
              MR. KRULEWICH:
                              I under --
25
              THE COURT:
                           -- on the issue. The first issue is,
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does your plan -- the Gary Leroy and Mourad and Owens plan --
    have the votes, are you going to somehow argue that you do?
 2
              MR. KRULEWICH: Presently, no. We believe at the
 3
    conclusion of the joint -- hearing on the joint plan that the
 4
    Winter Hill Savings -- Federal Savings Bank will agree to
 5
    accept the --
 6
 7
              THE COURT:
                          Mr. Krulewich --
              MR. KRULEWICH: -- plan and therefore --
 8
 9
              THE COURT:
                         I'm not -- Mr. Krulewich, please.
10
    don't want posturing this morning. We've got a long day
11
    ahead of us. Let's focus on the issues.
12
              MR. KRULEWICH:
                              I am trying, Your Honor.
13
              THE COURT:
                          The issue is this: You don't have the
14
    votes, so there's not --
15
              MR. KRULEWICH: At the present time, no.
16
              THE COURT:
                          Today's the day.
                                            This --
17
              MR. KRULEWICH: I understand, Your Honor. But --
18
                         Thank you, Mr. Krulewich, I have your
              THE COURT:
19
    answer.
             Thank you. All right.
20
              MR. KRULEWICH: If Your Honor please, may argue --
21
    may I make an offer of proof?
22
              THE COURT: Mr. Krulewich, would you -- no, you may
    sit down, Mr. Krulewich; and if you're not going to answer
23
24
    questions that we're not -- we're going to be here all night.
    so let's move forward, but let's focus on the issues and not
25
```

make speeches.

I have the agreed order which is signed by the parties in connection with the voting on the plan, and I've entered that order. The next issue then is — that means that the First Amended Plan of Gary Leroy and Mourad, Owens & Associates did not obtain sufficient votes pursuant to Section 1126 and 1129 of the Bankruptcy Court, therefore, that plan is not confirmed.

MR. KRULEWICH: I do take exception, Your Honor.

THE COURT: Fine. Ten days to file a notice of

appeal, Mr. Krulewich.

MR. KRULEWICH: Yes, I understand. Thank you.

THE COURT: Confirmation of the joint plan. Who wants to proceed? Mr. Ricotta?

MR. RICOTTA: Yes, Your Honor. Pursuant to the deadline set by the Court, we have filed with the Court actually four affidavits which were filed as of last Monday. The Court set Monday at four p.m. as the deadline. The first affidavit is the affidavit of Stephen Gray, which is generally showing compliance with 1129. There is an affidavit of Mr. Howard E. Cohen. There is an affidavit of Mr. John Kline, and there is also an affidavit of Mr. John Keith. Those affidavits speak to compliance with 1129 and feasibility, and without going through all those affidavits because the point of submitting those affidavits was to do it

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ahead of time and to dispense with having to do live
    testimony, we would ask that the Court accept those
    affidavits in lieu of the direct testimony. The affiants are
    here in the courtroom today and available, and that the Court
 5
    accept those affidavits as our proof of our compliance with
    1129.
 6
 7
                          Okay. Do you -- let me make sure. I
              THE COURT:
    have the affidavit of Howard Cohen, which has been filed a
 8
    couple of days ago -- September 22 -- and then I have his
 9
    supplemental submission as well which was filed just
10
11
    yesterday. Fine. I'll take the affidavits in lieu of direct
    testimony, with reserving, of course, the opponent's right to
12
13
    cross-examine.
14
              MR. KRULEWICH: If Your Honor please, I would move
    to strike the affidavits of Mr. Cohen and Mr. Keith.
15
16
    affidavits are replete with hearsay conclusions and otherwise
    unadmissible testimony. I have no objection to Mr. Kline's
17
18
    affidavit. I do reserve the right to cross-examine Mr.
19
    Kline, but with respect to Mr. Cohen's affidavit and Mr.
    Keith's affidavit, we would respectfully object to their
20
21
    affidavits.
22
              THE COURT: Overruled. You may -- do you want to
23
    cross-examine Mr. Keith and Mr. Cohen as well?
24
              MR. QUINN:
                          Yes.
25
              MR. KRULEWICH: Yes, Your Honor.
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MR. RICOTTA: May I examine Mr. Cohen, Your Honor?
 1
              THE COURT:
                          Sure. What order would you like to go
 2
 3
   in?
                            I'd like to begin with Mr. Cohen.
 4
              MR. RICOTTA:
                          Well, that's perf -- any order that
 5
              MR. OUINN:
    they wish, Your Honor, is fine with us.
 6
 7
              THE COURT:
                          Okay. Fine. Howard Cohen.
 8
              MR. RICOTTA:
                           Your Honor, if I may. A request was
9
    just made of me of Mr. Jim Liston, who is the attorney for
    the Department of Housing and Community Development. There
10
11
    was a subpoena apparently obtained by the Mourad proponents
    that subpoenaed someone from -- Ms. Jane Gumble, I believe --
12
13
    from the DHCD. Mr. Liston has filed a motion to quash, and
14
    given the schedule of Ms. Gumble, he would like to know if he
15
    could address the Court with respect to his motion to quash,
16
    and I -- he just asked me to ask you that, and I would -- I
17
    think that might be appropriate since, depending upon your
18
    ruling, Ms. Gumble may or may not need to be here throughout
19
    the rest of the day.
20
              THE COURT:
                          Okay.
21
              MR. QUINN:
                         And if I may speak at this juncture,
22
    Your Honor --
23
              THE COURT:
                          Sure.
24
                           -- I'd be happy -- if we had the
              MR. QUINN:
25
    opportunity to inquire of Ms. Gumble -- I'd be happy to begin
```

with her instead of Mr. Cohen.

THE COURT: Okay. Thank you, Mr. Cohen. Why don't you step down and we'll call you later. Don't go too far.

MR. LISTON: Your Honor, I'm sorry for this interruption in the usual course of events. Yesterday at one p.m. in the afternoon the Department of Housing and Community Development was served with a subpoena requiring the presence today of Ms. Jane Gumble as well — who is the Director of the Department — as well as the production of what are literally thousands of pages of documents for this hearing today. We received this at one p.m.

I called Mr. Krulewich. One of the problems is that Ms. Gumble has — because she did not know she was going to be called upon to testify here today — has a speaking engagement at which she was scheduled to appear at 10:30 this morning; and I did call Mr. Krulewich yesterday afternoon and requested if he could simply substitute another person who would be more knowledgeable who had worked on this particular matter as a representative of the Department to testify on matters that he might be interested in asking questions on. He refused to allow that.

So I, this morning, filed an emergency motion seeking to quash the subpoena, primarily on the issue of notice. These gentlemen, Judge, have had at least five weeks' notice of this hearing and have had months of notice

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that the DHCD was involved in this matter, and they should
   not have waited until one o'clock yesterday afternoon to
 3
    serve this subpoena. It's just -- it's totally burdensome
    and unreasonable, and under Rule 45 warrants the order of a -
    - the entry of an order to quash the subpoena.
 5
 6
              THE COURT: Tell me again what HDC stands for.
              MR. LISTON:
 7
                           The Department of Housing and
    Community Development, Your Honor. This is the State agency
 8
    which would be -- which is responsible for the award of tax
 9
10
    credits.
11
              THE COURT:
                          Okay.
                                 Thank you.
12
              MR. LISTON: I have a copy of the motion here, Your
13
    Honor, if you would like --
14
              THE COURT: Does it say anything in addition to
15
    what you just told me?
16
              MR. LISTON: Very little, Your Honor.
                                                     That's --
17
    that is the essence of it.
              THE COURT: Okay. Good. I'll take your
18
19
    representation then. Is there opposition?
20
              MR. QUINN:
                         Yes, Your Honor. May it please the
21
    Court, Exhibit E to the affidavit of Howard Cohen of which
    we've made motion to strike is an August 1 letter, two-page
22
23
    letter of Jane Wallace Gumble to Mr. Cohen and Mr. Hall, I
24
    believe, of the joint plan group in which Ms. Gumble makes
25
    certain statements about their prospect of approval of their
```

application for a tax credit.

1

20

21

22

23

24

25

2 That tax credit issue is an essential element of the feasibility of the joint plan proposal. We had spoken in 3 this court before about the chicken and the egg problem and 5 the elusive answer to that question. I submit that this is 6 another part, and a very essential part, of that matter; and 7 in ten minutes I can find out from Ms. Gumble -- enough, I 8 hope, to elucidate all of us, as to which comes first in this 9 case. 10 THE COURT: Okay. Let me ask Mr. Liston, is Ms. 11 Gumble here? 12 MR. LISTON: Yes, she is, Your Honor, and --13 THE COURT: Does she have ten minutes? MR. LISTON: I don't know where the -- she is here, 14 Your Honor, and apparently if it would take ten minutes, 15 16 perhaps --17 THE COURT: Okay. MR. LISTON: -- it would -- might be appropriate. 18 19

THE COURT: Then I'm going to deny the motion. I agree that given the fact that this confirmation hearing was scheduled over five weeks ago, it might have been anticipated earlier that Ms. Gumble was going to be a necessary party here this morning, but given the fact that she's here and given the fact that counsel says it will be ten minutes, I don't see that there is any harm, but —

MR. LISTON: One point, Your Honor. We did not bring the thousands and thousands of documents which were requested yesterday. It was physically impossible to bring those.

THE COURT: Okay. Very good. Okay. Let's begin then with the testimony. Ms. Gumble.

# JANE GUMBLE, WITNESS, DULY SWORN.

THE COURT: Before we begin, should we perhaps clarify the issue outstanding and the objection to the joint plan? Who has standing to object to the joint plan? I assume Mr. Leroy does as a creditor.

MR. RICOTTA: Yes, but, Your Honor, I do not believe that a Mourad, Owens & Associates, LLC, which is the developer, who's not a creditor in this case and I do not believe has any other interest in this case, would therefore have any standing to participate, given the fact that their plan has been already ruled to be unconfirmable, and that only perhaps a creditor like Mr. Leroy would have standing.

THE COURT: Well, the fact that the Mourad/Owens plan has not — has been not — has not been confirmed isn't relevant to the standing issue. It's — the standing — in other words, Mourad & Owens' lack of financial stake. Do you agree with that, Mr. Quinn?

MR. QUINN: Yes, Your Honor.

THE COURT: Okay.

1 MR. OUINN: And I would stand on Mr. Leroy's 2 authority to --3 THE COURT: Very good. Okay. So -- let it --Mary, have the record reflect then that the objection is on 4 5 behalf of Gary Leroy and not Mourad, Owens & Associates, 6 because Mourad and Owens Associates lack standing. With that 7 preface. 8 MR. QUINN: Thank you, Your Honor. 9 DIRECT EXAMINATION 10 BY MR. QUINN: 11 Will you identify yourself, please, by name and 12 occupation? 13 My name is Jane Wallace Gumble. I am the Director of 14 the Department of Housing and Community Development. 15 Q. And what is your education, Ms. Gumble? 16 I have an undergraduate degree from Lehigh University 17 and a law degree from Boston University. 18 Q. Are you a practicing attorney otherwise? 19 I continue to maintain my license, but no, I do not 20 practice law. 21 Thank you. And in your position with DHCD, if I may call it that, are you the head of the agency for tax credits 22 23 in the Commonwealth of Massachusetts pursuant to Section 22 24 of the Internal Revenue Code for Real Estate? 25 Without knowing the provision of Section 22 verbatim, I

- 1 am the desig -- the Department of Housing and Community
- 2 Development is the designated tax credit agency for the
- 3 Commonwealth.
- 4 Q. And under that authority at some time did you promulgate
- 5 an allocation plan relative to granting tax credits?
- 6 A. We did.
- 7 Q. Are you able to identify that document, Ms. Gumble?
- 8 A. Again, I would assume this is our allocation plan. This
- 9 | is our cover page, but I am not familiar with every page of
- 10 | the document, and to the extent it appears to be our plan, I
- 11 assume it is our plan.
- 12 MR. QUINN: I'll offer that as an exhibit, Your
- 13 Honor.
- 14 THE COURT: Okay. Did you show it to counsel?
- 15 | Have you seen it?
- 16 MR. RICOTTA: Yes.
- 17 MR. QUINN: He has a copy, Your Honor.
- 18 MR. RICOTTA: I've seen it, Your Honor; however, I
- 19 | think I need to object, and if Mr. -- if the witness is going
- 20 to be asked to testify with respect to this plan, since I do
- 21 | not believe that she has just testified that this is, in
- 22 | fact, a plan that was promulgated by the agency, she's making
- 23 an assumption, and I don't believe that --
- 24 THE COURT: Okay. Then, Ms. Gumble, would you take
- 25 | a look at the plan, go through it, and tell me -- tell the

```
Court whether you believe that is the plan, to make sure
   we're talking about the right document here.
2
3
              MR. QUINN: It was among the documents subpoenaed,
   Your Honor.
4
5
         (Pause)
   BY THE WITNESS:
6
         To the best of my knowledge, this is our current
7
8
    allocation plan.
9
                         I'd offer it again, Your Honor.
              MR. QUINN:
10
              THE COURT: Okay. Fine. Mark it Exhibit 1.
      WHEREUPON EXHIBIT 1 WAS MARKED AND ADMITTED INTO EVIDENCE
11
12
              THE COURT: Do you want it?
13
              MR. QUINN: I would like it, Your Honor, because
14
    I'd like to give it to the witness.
15
              THE COURT:
                          Okay.
16
    BY MR. QUINN:
17
         In that allocation plan, Ms. Gumble, for applicants of
    tax title credits -- or tax credits, excuse me -- for real
18
19
    estate, what does that allocation plan constitute?
         The qualified allocation plan is the document that
20
    notifies future applicants for how they would apply for an
21
22
    allocation to the Commonwealth.
23
         Is it the rules of the game for applying for the
24
    allocation?
25
         Yes.
```

- 1 |Q. And let me call your particular attention to page 15.
- 2 | This allocation plan in this Section 7 establishes certain
- 3 | threshold criteria, does it not?
- 4 A. It does.
- 5 Q. And on page 15 you recite Threshold 5, Evidence of Site
- 6 Control, is that correct?
- 7 | A. Correct.
- 8 Q. And your Evidence of Site Control requires a
- 9 demonstration of full control of all land and buildings
- 10 | included in a project, isn't that correct?
- 11 | A. That's what it says.
- 12 Q. And that's what you promulgated.
- 13 A. Correct.
- 14 Q. Now sometime on August 1, Ms. Gumble, did you address a
- 15 | letter to Mr. Glenn Hall and Mr. Howard Cohen regarding V&M
- 16 Management, Inc., this case?
- 17 | A. I did. I did.
- 18 Q. Let me show you that and ask if you'll identify it,
- 19 please.
- 20 MR. QUINN: And I will represent to the Court that
- 21 | it is Exhibit E of the Howard Cohen affidavit.
- 22 BY THE WITNESS:
- 23 A. This appears to be a copy of the letter signed by me
- 24 | dated August 1st, 1997.
- MR. QUINN: Thank you. I'll offer that as an

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```
Exhibit, Your Honor.
              THE COURT: Well, I don't need it, actually,
 2
   because it's attached to the Howard Cohen affidavit, so it's
 3
   already in evidence.
 4
 5
              MR. QUINN: Well, we object to the affidavit, Your
   Honor, so to the extent that we object, I'd like to offer it.
 6
              THE COURT: Well, okay. That objection has been
7
8
    overruled; but okay, fine.
9
              MR. QUINN: Thank you, Your Honor.
              THE COURT: The more paper the better.
10
11
    (Laughter)
12
              MR. QUINN: We do our best to make Xerox happy
13
    anyway, Judge.
      WHEREUPON EXHIBIT 2 WAS MARKED AND ADMITTED INTO EVIDENCE
14
15
    BY MR. QUINN:
         Do you remember the burden of that August 1 letter that
16
17
    you wrote? What did you say?
              MR. LISTON: Objection.
18
              UNIDENTIFIED: Objection, Your Honor.
19
20
              MR. LISTON: The letter speaks for itself, Your
21
    Honor.
              THE COURT: Well, I'll permit Ms. Gumble to
22
    summarize it if she chooses -- if she can. Overruled.
23
24
    BY THE WITNESS:
         May I have a copy of the letter?
25
```

- 1 | Q. Yes.
- 2 A. (Pause) The first paragraph talks about providing a
- 3 letter in the context of a bankruptcy proceeding. The second
- 4 paragraph talks about the State allocation plan. The third
- 5 paragraph talks about how we award tax credits. And the
- 6 | fourth paragraph appears to talk about the specifics of the
- 7 | Beacon propo -- the MRCA Beacon proposal, and talks about
- 8 State resources. I think that's a summary of the letter.
- 9 Q. The second to the last paragraph speaks of site control,
- 10 does it not? That Threshold requirement of site control?
- 11 A. Yes.
- 12 Q. And you expressed an opinion in the letter regarding a
- 13 | so-called Beacon proposal, did you not?
- 14 A. The last sentence says that,
- 15 "We would construe the Court's authorization to
- 16 distribute the plan for creditor approval as
- 17 satisfactory evidence of site control."
- 18 And sometime in August 26th, did you have a meeting with
- 19 Elizabeth Mourad and Bill Cohen (sic) --- Bill Owens?
- 20 | A. I did.
- 21 | Q. And where was that?
- 22 A. In my office.
- 23 | Q. Who was present?
- 24 | A. Elizabeth Mourad; her brother, whose first name I do not
- 25 | recall; Bill Owens; I want to say Alfonse Mulhone -- I'm not

- 1 | positive; and I believe --
- 2 Q. Othello Mulhone?
- 3 A. Othello, I'm sorry. And Elizabeth Morse from my office,
- 4 and Mark Slotnick from my office. I believe that's everyone
- 5 | that was there.
- 6 Q. And was there discussion regarding site control at that
- 7 | meeting?
- 8 A. They raised the issue and I said, we -- yes, I mean, the
- 9 answer is yes, we discussed it.
- 10 Q. Was there discussion regarding the court authorization
- 11 to distribute the plan for creditor approval?
- 12  $\|A$ . At the time the letter was -- yes.
- 13 Q. At the meeting, isn't that correct?
- 14 A. Yes.
- 15 Q. And were you made aware then that there was a second
- 16 plan authorized by the Court?
- 17 | A. I was.
- 18 Q. For creditor approval?
- 19 A. Yes.
- 20 Q. Did you express an opinion or a statement after you were
- 21 made aware that there was a second plan regarding site
- 22 | control?
- 23 A. I believe I said that the circumstances or the facts had
- 24 changed since the August 1st letter, and to the extent the
- 25 | facts had changed, the determination of site control would

- 1 | need to be revisited, and asked them to put a request in
- 2 writing because it required both counsel and programmatic
- 3 review, neither of who were present at the meeting.
- 4 |Q. What was your knowledge about the -- about the creditor
- 5 -- the plan for creditor approval when you wrote the August 1
- 6 | letter?
- 7 A. I'm sorry, I'm not I don't understand your question.
- 8 Q. What did you understand to be the issuance of plans for
- 9 creditor approval in this bankruptcy case when you wrote the
- 10 August 1st letter, Exhibit 2?
- 11 | A. I go back to --
- MR. LISTON: Objection, Your Honor, the question is
- 13 too vague.
- 14 | THE COURT: Would you repeat the question?
- MR. QUINN: Yes, Your Honor. May I rephrase it?
- 16 THE COURT: Sure.
- 17 BY MR. QUINN:
- 18 Q. How did you become aware of the Beacon proposal, which I
- 19 think is what you call it here, in your August 1 letter? Had
- 20 | it been filed by August 1?
- 21 A. With the Bankruptcy Court?
- 22 Q. No. With DHCD.
- 23 | A. The Beacon bankruptcy claim would never be filed with
- 24 | us.
- 25 Q. No. The application for tax credits.

- 1 | A. No, applications were not due until August 26th --
- 2 Q. So how did you be --
- 3 A. -- however, we had information from Beacon about a
- 4 proposed application. We often get information in advance of
- 5 | an actual deadline.
- 6 Q. And do you remember how specifically you got this
- 7 | information?
- 8 A. It came -- it was submitted to our tax credit staff for
- 9 ∥preliminary review.
- 10 Q. Did anyone visit you personally to discuss it?
- 11 | A. Yes.
- 12 | Q. Who?
- 13 A. I met with Howard Cohen.
- 14 Q. Did you meet with Mr. Hall?
- 15 A. Yes.
- 16 Q. And you wrote this letter after that meeting.
- 17 A. I don't recall the date of the meeting.
- 18  $\|Q$ . Would you say it was before August 1?
- 19 A. I believe it was.
- 20 Q. When you wrote this letter, had you any awareness that
- 21 there was a second plan proposed before the Bankruptcy Court
- 22 | for approval of the creditors?
- 23 | A. I did not.
- 24 | Q. Then on August 21st you learned -- on August 25th you
- 25 | learned there was a second plan.

- 1 | A. I'm assuming that's the date of the meeting with the
- 2 | Mourad/Owens group.
- 3 Q. That's what I identify it as.
- 4 A. Okay.
- 5 Q. Is that your memory?
- 6 A. I believe it was around then. I don't recall
- 7 | specifically, and that is when I learned of a second plan, I
- 8 believe.
- 9 Q. And did you form a judgment then whether, indeed,
- 10 Threshold 5 was met or would be met under those circumstances
- 11 | by the time of filing for tax credits --
- 12 A. I did not.
- 13 Q. -- on the part of Mr. Hall and Mr. Cohen?
- 14 A. I did not.
- 15 Q. If, at the time of filing they did not have full control
- 16 of all land and buildings included in the project, could
- 17 | their application be considered by DHCD?
- 18 A. Nothing in the allocation plan says when threshold
- 19 determinations need to be made.
- 20 | Q. Is that so?
- 21 MR. RICOTTA: Your Honor, can the record reflect
- 22 | that that last answer was a Yes? The witness just nodded her
- 23 head.
- 24 THE COURT: Oh, okay.
- 25 THE WITNESS: Oh, sorry.

```
1
              THE COURT: Yes, the witness -- yes.
2
              THE WITNESS: I'm sorry.
3
   BY MR. QUINN:
        Is it your statement that site control is not necessary
4
    to be established at the time of the application?
5
         The review of the application is performed after it is
 6
   submitted.
 7
         I call your attention to page 13. Do you have Exhibit 1
8
    there? (Pause) At the top.
9
              MR. QUINN: Thank you, Mr. Baum.
10
11
   BY MR. QUINN:
12
          The second sentence after the heading of Section 7
13
    says, as I read it:
14
              "Unless an application meets all threshold criteria
              set forth in this Section, the Department will not
15
16
              review the application in the competitive scoring
              categories."
17
18
    Is that your rule?
19
         That's what it says.
   Α.
         And that's your rule. This is -- this is your --
20
21
    Α.
        Right.
22
          -- allocation plan, your rules of the game, is it not?
       Correct.
23
24
              MR. MOORE: Your Honor, if I may, this is all very
25
    interesting, but since you now have found that their plan
```

can't be confirmed, there is only one plan; therefore, we are where Ms. Gumble thought we were at the time. She has a 2 Why are we asking these questions? 3 commitment. THE COURT: Mmhmm. Why are we asking these 4 5 questions? MR. QUINN: We submit, Your Honor, that there is no 6 7 plan that can be approved -- that can be confirmed as feasible if Ms. Gumble adheres to the rules of her game. 8 9 THE COURT: But why -- why -- explain to me what --10 then why don't you make me an offer of proof as to where 11 you're going on that. MR. QUINN: Yes, Your Honor. I offer to prove on 12 13 the testimony already given by this witness and on the testimony that would be given by three other witnesses 14 regarding the August 25 conversation that the testimony will 15 be that for the first time on August 25th Ms. Gumble learned 16 17 of a second plan submitted for approval by creditors. At 18 that time, in her words, she revisited or said the issue of 19 site control must be revisited. If we apply the rules under the allocation plan, then we must disqualify the application 20 21 of the joint plan group for tax credits, and that means that 22 their program would -- their plan would fail. Three witnesses will testify to the August 25th conversation, if 23 24 Your Honor will hear them. They will be those three people 25 mentioned in the conference by Ms. Gumble. They will be Ms.

```
Mourad, they will be Mr. Owens, and they will be Mr. Mulhone.
 2
              THE COURT: Well, what difference does it make.
    The Gary Leroy and Mourad and Owens plan has been rejected by
 3
    creditors. Therefore, it is not confirmed. What -- how
 4
    does that affect the feasibility of the joint plan today,
 5
    September 25th?
 6
 7
              MR. QUINN: That does not affect the joint plan,
    but the decision of Ms. Gumble -- the decision -- the only
8
    decision she's authorized to make will affect the joint plan.
9
10
              THE COURT: Mmhmm.
11
              MR. QUINN: And we submit the only decision she is
12
    authorized to make under her rules will be to deny the
    application for tax credits, and that renders the plan of the
13
14
    joint group not feasible.
15
              THE COURT: I don't understand. Why don't you then
16
    ask her whether the joint plan is not feasible because she
17
    will not issue the tax credits? Ask her that question, if
18
    that's the issue.
19
              MR. QUINN: If I may, Your Honor?
20
              THE COURT: Go ahead.
21
    BY MR. QUINN:
22
         If there is no site control --
23
              MR. RICOTTA: Objection, Your Honor.
24
    BY MR. QUINN:
25
         -- by the --
```

```
MR. LISTON: That's not the question.
2
              MR. RICOTTA: Objection, Your Honor, that was not
3
   the question.
              THE COURT: Right. Mr. Quinn, that -- the
4
5
   objection is sustained. That is not the issue.
6
              MR. QUINN: May I inquire in three questions, Your
7
   Honor?
8
              THE COURT: You can ask another question, and I'll
9
    rule on any objection; otherwise, you may inquire.
10
              MR. QUINN: Thank you.
11
    BY MR. QUINN:
12
         If there is no site control by an applicant,
13
    specifically Beacon --
14
              MR. RICOTTA: Objection.
15
    BY MR. QUINN:
16
         -- or the joint plan group, at the time of filing their
17
    application, can you approve their application for credit?
18
              MR. RICOTTA: Objection, Your Honor.
              THE COURT: I'll allow it. I take it as a
19
20
   hypothetical question, but --
21
    BY THE WITNESS:
22
         We review the application for threshold determination.
23
    We can accept the application.
24
         And is that in conformance with the allocation plan, the
25
    rules of the game, as you describe them?
```

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```
1
   A.
         Yes.
         You do say on page 26 of your rules, right under
2
    Application Completeness, in the third sentence,
3
              "For purposes of threshold review and competitive
 4
              evaluation, the Department will not accept the
5
              submission of additional documentation after the
6
7
              application deadline."
    Is that correct?
8
         I don't see where you're reading from. I have to --
9
         It's on page 26, and it's under the heading,
10
    Q.
11
    "Application Completeness."
    A. Yes.
12
13
    Q.
         And it's the third sentence.
14
         That's what the plan says.
    Α.
15
    Q.
         You do say that, is that correct?
16
    Α.
         That's what the plan says.
17
         And that's your plan.
    Q.
18
    Α.
         Yes.
19
         That's your rules of the game.
    Q.
20
    Α.
         Correct.
21
              MR. QUINN:
                          Thank you. I have no more questions,
    Your Honor.
22
23
              THE COURT:
                         Okay.
24
              MR. QUINN: Thank you.
```

THE COURT:

25

Thank you. Do you have any cross-

## JANE GUMBLE - Cross/Ricotta/Cont. Cross/Quinn Page 30

```
1
   examination, Mr. Ricotta? How are doing for time? Are you
 2
    okay?
                           Yeah, I'm fine. Thank you.
 3
              THE WITNESS:
 4
              MR. RICOTTA: Yes, Your Honor.
 5
                          CROSS-EXAMINATION
 6
    BY MR. RICOTTA:
 7
         Ms. Gumble, if the joint plan is confirmed by the
 8
    Bankruptcy Court, is it the position of the DHCD that the
    proponents of the joint plan will have site control within
 9
10
    the meaning of your allocation plan?
11
         Yes.
    Α.
12
              MR. RICOTTA: Thank you, Your Honor. No further
13
    questions.
14
              THE COURT: Anything further?
15
              MR. QUINN: Yes, Your Honor.
16
              THE COURT: Okay.
17
                     CONTINUED CROSS-EXAMINATION
18
    BY MR. QUINN:
19
         Is it a fact or not that the proponents of which my
20
    brother made reference had site control on the day they filed
21
    their application?
22
         The determination of site control is made after a review
    of what we received. That determination has not yet been
23
24
   made.
25
         And you're saying you will accept subsequent documents
```

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- 1 | and filings after the date for filing application for tax
- 2 credits, is that correct?
- 3 A. No, I answered his question, would confirmation of the
- 4 plan be evidence of site control, but it would be.
- 5 Q. Will you -- is it your position that you do accept
- 6 | documents subsequent to the date for filing on the issue of
- 7 | site control?
- 8 A. The determination of site control has not yet been made.
- 9 We would weigh all of the information that we had and make
- 10 that determination.
- 11 Q. All the information you had at the time that application
- 12 | was made under Threshold 5?
- 13 A. That's right.
- 14 MR. LISTON: Objection, Your Honor.
- 15 BY MR. QUINN:
- 16 | 0. Is that correct?
- 17 MR. LISTON: Objection, Your Honor. It's just --
- 18 | it's --
- 19 THE COURT: I'll allow it.
- MR. LISTON: It's irrelevant, and it's going on and
- 21 on.
- 22 BY MR. QUINN:
- 23 Q. Is that correct?
- 24 | A. (Pause) I'm not sure I understand what your question
- 25 | is.

- 1 ||Q|. My question is, would you form a judgment whether site
- 2 | control existed on the part of the proponents of the joint
- 3 plan at the time they filed their application for tax
- 4 credits, according to your allocation plan?
- 5 A. Yes.
- 6 MR. QUINN: Thank you.
- 7 MR. MOORE: Your Honor, just a couple questions?
- 8 THE COURT: Yes.

### CROSS-EXAMINATION

- 10 BY MR. MOORE:
- 11 Q. Ms. Gumble, under your rules, does an owner have site
- 12 | control?

9

- 13 | A. Yes.
- 14 Q. Does someone who is under a binding agreement to
- 15 purchase from the owner have site control?
- 16 A. Yes.
- 17 Q. All right. Did Mr. Gray join in the application of
- 18 | Beacon and the tenants?
- 19 | A. He did.
- 20 Q. And that was from the outset, from Day One?
- 21 A. Correct.
- 22 Q. And therefore, is it your understanding that there is
- 23 | site control?
- 24 A. There is my understanding that there is site control.
- MR. MOORE: Thank you.

```
1
             THE COURT: Any further questions?
2
             MR. QUINN: I have to ask one more.
             THE COURT: Okay.
3
                    CONTINUE CROSS-EXAMINATION
4
5
   BY MR. QUINN:
6
        You mean site control is no longer under review, Ms.
7
   Gumble?
        At the ti -- my understanding from staff --
8
9
              UNIDENTIFIED: We just did it.
10
              MR. LISTON: She just answered the -- objection.
   Just answered the question, Your Honor.
11
              THE COURT: I'll allow it.
12
13
              THE WITNESS: Yes.
14
              MR. LISTON: She just answered the question.
              THE COURT: I'll allow it.
15
16
    BY THE WITNESS:
17
         Yes, we have a determination of site control, as I
18
    understand it from staff.
19
    Q.
        So it's no longer under review. Pardon me?
        As I understand it, staff has -- in finishing the
20
21
    review, but that question would be that it would lead me to
22
    that conclusion. I have not received my final recommendation
    from staff.
24
        So you're changing your earlier statement? It's no
    longer under review.
25
```

```
It was just as much a hypothetical question as yours.
   Staff if completing it, but if that fact pattern is the case,
2
3
    then I can make a determination of site control.
4
              MR. QUINN: I don't want to be argumentative, but
   you've made a conditional statement. Thank you very much.
5
              THE COURT: Any further questions? Thank you, Ms.
6
    Gumble. You're excused.
7
             MR. MOORE: Your Honor, if I may, for the
8
    convenience of the United States, there is another objection
9
10
    that I think we resolved and perhaps --
11
              THE COURT:
                         Okay.
12
             MR. MOORE: -- the United States could --
             MS. KNOSPE: Thank you, Your Honor. Marvis Knospe
13
14
    for the Internal Revenue Service.
15
              MR. QUINN: Excuse me.
16
              MS. KNOSPE: We had made -- oh -- yes.
17
              MR. QUINN: If I may, Your Honor, I have no
    objection if Ms. Gumble leaves at this time. I'm sure my
18
19
    brothers would not either.
20
              THE COURT:
                         Good.
21
             MS. KNOSPE: We had made a limited objection, Your
22
   Honor, to the extent it appeared that our administrative
23
    claim may not have been intended to have been paid in full
24
   with interest and penalties; however, I'm advised that it is
25
   a fact that it will be paid in full. It's been made a part
```

1	A. It was just as much a hypothetical question as yours.
2	Staff if completing it, but if that fact pattern is the case,
3	then I can make a determination of site control.
4	MR. QUINN: I don't want to be argumentative, but
5	you've made a conditional statement. Thank you very much.
6	THE COURT: Any further questions? Thank you, Ms.
7	Gumble. You're excused.
8	MR. MOORE: Your Honor, if I may, for the
9	convenience of the United States, there is another objection
10	that I think we resolved and perhaps
11	THE COURT: Okay.
12	MR. MOORE: the United States could
13	MS. KNOSPE: Thank you, Your Honor. Marvis Knospe
14	for the Internal Revenue Service.
15	MR. QUINN: Excuse me.
16	MS. KNOSPE: We had made oh yes.
17	MR. QUINN: If I may, Your Honor, I have no
18	objection if Ms. Gumble leaves at this time. I'm sure my
19	brothers would not either.
20	THE COURT: Good.
21	MS. KNOSPE: We had made a limited objection, Your
22	Honor, to the extent it appeared that our administrative
23	claim may not have been intended to have been paid in full
24	with interest and penalties; however, I'm advised that it is
25	a fact that it will be paid in full. It's been made a part

```
of the proposed order, and with that confirmation by debtor's
    counsel, I have no further objection and would withdraw my
 2
 3
    objection.
 4
              THE COURT:
                          Very good.
                                       Okay.
                                              Mary, would you have
 5
    the record reflect the United States has withdrawn its
    objection to confirmation of the joint plan.
 6
                                                   Mr. Ricotta,
 7
    how would you like to proceed?
              MR. RICOTTA: Well, I understand, Your Honor, that
 8
 9
    the -- my brother has had some questions from Mr. Cohen, and
10
    he certainly, I believe, is still in the courtroom, and if
11
    they want to proceed on that basis, I think we ought to just
12
    go right back to where we were.
13
              MR. OUINN:
                         I'd like to do that, Your Honor.
              THE COURT: Very good.
14
                                       Mr. Cohen.
15
                  HOWARD EARL COHEN, WITNESS, DULY SWORN
16
              MR. OUINN:
                          I submit this motion to strike
17
    affidavits of John Keith and Howard Cohen, and I believe Your
18
    Honor has already ruled, but may I present it, and --
19
              THE COURT:
                          Well, just make an oral motion at this
20
    point.
21
              MR. QUINN:
                          All right, Your Honor.
22
              THE COURT:
                          And what is the basis for striking Mr.
23
    Cohen's affidavit?
24
              MR. QUINN:
                          That the bulk of what he testifies to,
25
    apart from his excellent Curriculum Vitae -- which I thought
```

- 1 was incomplete, but which is certainly a handsome one -- is
- 2 hearsay, and should not be so admitted to his testimony.
- THE COURT: Okay. The objection is overruled, but
- 4 you may cross-examine Mr. Cohen on the statements contained
- 5 | both in his affidavit filed in September 22 and his
- 6 supplemental affidavit filed September 25.
- 7 MR. QUINN: Thank you very much.
- 8 CROSS-EXAMINATION
- 9 BY MR. QUINN:
- 10 Q. Would you identify yourself, please?
- 11 A. Yeah, my name is Harold Earl Cohen. I'm president of
- 12 Beacon Residential Properties, Limited Partnership.
- 13 Q. And Beacon Residential Properties Limited Partnership is
- 14 a participant in the joint plan and proposal, is it?
- 15 A. Correct.
- 16  $\|Q$ . When I ask you I will ask you, identifying the limited
- 17 partnership, Mr. Cohen, do you have ownership in the so-
- 18 | called Mandela properties?
- 19 | A. Currently?
- 20 Q. Yes.
- 21 A. No. No.
- 22 | Q. Have you ever had ownership in those properties?
- 23 | A. No.
- 24 Q. Do you know who the owners are?
- 25 A. I'm not sure -- V&M Management, Inc., as I understand

- 1 ||it.
- 2  $\|Q$ . And do you describe owners on page 5 at #12 of your
- 3 | affidavit?
- 4 A. You're talking about paragraph 12 of that affidavit?
- 5 Q. Yes. You speak of who the new owners will be, is that
- 6 | correct?
- 7 A. That's what our anticipation is if our plan is
- 8 confirmed.
- 9 Q. Do you have knowledge of who applied for tax credits
- 10 | before Ms. Gumble's division?
- 11 ∥A. I do.
- 12  $\mathbb{Q}$ . And who did?
- 13 A. Mandela Homes Limited Partnership.
- 14 Q. Let me show you this document and see if you can
- 15 ∥identify it.
- 16 A. It's not my document.
- 17 Q. I understand that. Do you know it?
- 18 A. I have seen it.
- 19 Q. And would you describe it for the Court?
- 20 A. It purports to be LIHTC applications, August 26th, 1997,
- 21 | funding round #2, 1997; production applicants and
- 22 preservation applications and the two lists.
- 23 | Q. What do you understand it to be?
- 24 A. I think it's a document prepared by DHCD listing the
- 25 | people to contact for -- with respect to tax credit

```
applications.
 2
          The subject of which I discussed with Ms. Gumble in
 3
    your presence here today, is that correct?
         Correct.
 4
         Do you see a checkmark beside one of those individuals
 5
    Q.
    or groups that filed, is that correct?
 6
              MR. RICOTTA: Your Honor, I need to object because
 7
    this is not in evidence, it's not his document; he didn't
 8
 9
    prepare it, he's only seen it. I don't know why we can have
10
    questions about the contents of it.
11
              THE COURT: Well, do you have a copy of the
12
    document?
13
              MR. RICOTTA: No, I don't, Your Honor.
14
              THE COURT: Neither do I, Mr. Quinn, so I don't --
15
              MR. QUINN:
                         All right, Your Honor.
16
              THE COURT:
                          -- I'm not following the testimony at
17
    all.
18
              MR. QUINN: Thank you. May I offer it as an
19
    exhibit, Your Honor?
20
              THE COURT: Do you have a copy for counsel?
21
              MR. QUINN:
                          I do, Your Honor.
22
              THE COURT: And who prepared the document?
23
    BY MR. OUINN:
24
         Do you know who prepared the document, Mr. Cohen?
25
         No. I thought you did.
    Α.
```

```
1
             MR. QUINN: We submit it was prepared by DHCD, Your
   Honor, and it is a list of those who have applied for tax
 2
 3
    credits under the August 26th, 1997 deadline, funding round
   #2, 1997.
 5
              MR. RICOTTA: Your Honor, I mean, we have no proof
    of who prepared this. We really have no idea how Mr. Cohen
 6
    can testify as to a document that has no founda -- that has
 7
    no foundation been laid for it.
8
              MR. QUINN: I'm trying to find that out, Your
 9
10
    Honor.
              THE COURT: Well, you can ask him questions to lay
11
12
    a foundation --
13
              MR. QUINN: Thank you, Your Honor.
14
              THE COURT: -- for introducing the document.
15
    BY MR. QUINN:
         Do you know the name of the entity that filed for tax
16
    credits before the DHCD, Mr. Cohen?
         The name of the applicant, Mandela Homes Limited
18
    Partnership.
19
20
         You say you've seen this document before that I've
    Q.
21
    placed before you, is that correct?
22
   Α.
         Correct.
23
        And do you know the name under which it is listed on
    0.
24
   this document I place before you?
         I don't think it has the name of the applicants.
25
   Α.
```

- Let me call your attention to the line with the 10. checkmarks on it. 2
- MR. RICOTTA: Your Honor, I mean, once again, I 3
- mean, we're getting into the contents of this document, I 4 5 guess for substantive purposes.
- 6 THE COURT: Well, Mr. Quinn can lay a foundation,
- if he can, for introduction of the document. Let's do this, 7
- so that the record is clear, Mary, would you please mark it 8
- Exhibit A so it's not introduced into evidence, but it's 9
- marked so that the record will be clear. 10
- 11 MR. QUINN: Thank you, Your Honor.

## WHEREUPON EXHIBIT A WAS MARKED FOR IDENTIFICATION 12

- BY MR. QUINN: 13
- With particular reference to the lines to which I've 14
- called your attention, what is the identity of the applicant 15
- on that line? 16
- 17 There is no applicant identity.
- Is there a reference to Mandela there? 18 Q.
- Under a dif -- under the first column there is. 19 Α.
- Yes. And under the second column, what is the identity? 20 Q.
- It says, "Location of Project." 21 Α.
- 22 Pardon? Q.
- I'm confused. The first column says, "Project Name." 23 Α.
- 24 Q. Yes.
- And it says Mandela. 25 Α.

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- $1 \parallel Q$ . And what's the next column?
- 2 A. "Location of Project."
- 3 Q. And what does it say?
- 4 A. Roxbury.
- 5 |Q. And what is the next column?
- 6 A. "Name of Developer."
- 7 Q. And what does that say?
- 8 A. That says, "Beacon Residential Properties, Limited
- 9 | Partnership."
- 10 Q. And is it your testimony here that Beacon Residential
- 11 | Properties did not file an application for tax credits?
- 12 A. Correct. The applicant is different from the developer.
- 13 There's no list here of the applicants.
- 14 | Q. Thank you. Was Hammond Street Limited Partnership among
- 15 | the applicants that filed for tax credits?
- 16 | A. No.
- 17 Q. And it was only Mandela Housing Limited Partnership that
- 18 | filed for tax credits.
- 19 A. Mandela Homes Limited Partnership.
- 20 Q. Is Mandela Homes Limited Partnership one of the
- 21 | individuals identified or one of the entities identified in
- 22 | the joint plan before the Court today?
- 23 A. Yes.
- 24 | Q. Under that title?
- 25 | A. I believe so.

```
1
              MR. QUINN: The record will speak for itself.
2
   Thank you, Mr. Cohen.
              THE COURT: Do you have any further questions?
3
4
              MR. RICOTTA: No, Your Honor.
5
              THE COURT: Thank you, Mr. Cohen.
              MR. MOORE: Your Honor, just briefly?
6
7
              THE COURT: Oh, sure.
8
                          CROSS-EXAMINATION
9
    BY MR. MOORE:
        Mr. Cohen, did Mr. Gray, in fact, join in the
10.
11
    application?
12
       He did.
    Q. From Day One?
13
    A. He did.
14
15
        And he advised that to the DHCD in writing with the
16
    application?
17
        He did.
              MR. MOORE: Thank you.
18
19
              THE COURT: Thank you, Mr. Cohen.
20
        (Pause)
21
              THE COURT: Do you want to cross-examine either
22
    John Kline or John Keith?
23
              MR. BAUM: Your Honor, I would like the opportunity
24
    to cross-examine Mr. Kline, Mr. Keith, and the Trustee, who
25
    has also submitted an affidavit.
```

1	THE COURT: Okay. Which order?
2	MR. BAUM: How about the Trustee first, Your Honor?
3	THE COURT: Okay. Mr. Gray.
4	STEPHEN S. GRAY, TRUSTEE, WITNESS, DULY SWORN
5	CROSS-EXAMINATION
6	BY MR. BAUM:
7	Q. For the record, would you please state your name?
8	A. Stephen S. Gray.
9	Q. And, Mr. Gray, you have been the Chapter 11 Trustee in
10	this proceeding?
11	A. I have.
12	Q. In that role you've been the caretaker of the estate of
13	the debtor?
14	A. I've been responsible to administrate the affairs of the
15	debtor, subject to the supervision of this Court.
16	Q. And you've also been a proponent of more than one plan
17	of reorganization, is that correct?
18	A. I have.
19	Q. You are the proponent, in part, of what we've been
20	calling the joint plan, is that correct?
21	A. I am.
22	Q. And you had proposed an earlier plan with an outfit
23	called UDCPCV, is that correct?
24	A. I did.
25	Q. And you have also filed or had filed on your behalf

- 1 || several adversary proceedings throughout the course of this
- 2 Chapter 11, is that correct?
- 3 A. I have.
- 4 Q. Now a centerpiece of your plan of reorganization, the
- 5 | joint plan, is the ability to obtain tax credits in a timely
- 6 fashion and at a certain amount, is that correct?
- 7 | A. It is.
- 8 Q. If you don't get the tax credits on time your plan
- 9 cannot work, is that correct?
- 10 A. The plan, I believe, talks about the -- what happens if
- 11 | tax credits are not allowed in the amounts or -- I shouldn't
- 12 say that. The funding is not available in the amounts
- 13 | sufficient to meet the payments under the plan. There is a
- 14 certain dilution of those payments.
- 15 Q. Are you referring to the sex -- withdraw that. Are you
- 16 referring to the second allocation of tax credits?
- 17 ∥A. I believe so, yes.
- 18 Q. That's the allocation that seeks \$350,000 in tax credits
- 19 | in 1998, is that correct?
- 20 A. The -- yes.
- 21 |Q. And what you're looking for first is a million dollars,
- 22 | is that correct?
- 23 A. Yes.
- 24 Q. And you're looking for the million dollars in the second
- 25 round of the 1997 tax allocation plan, is that correct?

- 1 A. Yes.
- 2 Q. And that's scheduled to happen sometime in October?
- 3 A. As I understand it.
- 4 Q. And if you don't get the million dollars, then you can't
- 5 do your plan, is that right?
- 6 A. The payments would not be made as scheduled under the
- 7 ||plan.
- 8 Q. Well, on the effective date, what are the total payments
- 9 you're supposed to make?
- 10 A. I don't have that in front of me. It's scheduled in the
- 11 plan.
- 12 |Q. Well, what sources of funds are you going to look to for
- 13 | those payments?
- 14 A. Funds that would be made available from the syndication
- 15 of the tax credits or any bridge loans that would be funded
- 16 subject to the syn -- ultimate syndication of those tax
- 17 | credits.
- 18 | Q. And you would not disagree with me that if you're not
- 19 able to get the million dollars' first round of tax credits
- 20 | for syndication, you will not be able to go through with the
- 21 plan as proposed, is that correct?
- 22 MR. MOORE: Your Honor, objection. It calls for a
- 23 | legal conclusion. The plan has a definition of "Effective
- 24 | Date' which is tied to the funding of tax credits.
- 25 MR. BAUM: He's the author of --

MR. MOORE: We don't have an effective date until 1 we have tax credits. It doesn't talk about October 1997. 2 3 MR. BAUM: I refer to October as being the allocation -- projected date for allocation to the State 4 5 agency. His effective date is the plan -- whatever he said in his plan, and if he doesn't have the money at the time of 6 7 the effective date through these tax credits, I want to know if he can do his plan. 8 9 MR. MOORE: It's the old chicken and egg, Your Honor. The effective date is tied to when we get the 10 11 funding, so there won't be an effective date until we get the funding. 12 13 THE COURT: Okay. All right. The objection is 14 sustained because of the definition of the effective date in the plan. 15 16 BY MR. BAUM: Without the tax credits, you can't do your plan, can 17 Q. 18

- you?
- 19 The plan is predicated on funding from the syndication 20 of low income housing tax credits or bridge loans that would 21 be made available in anticipation of that funding, and that's 22 where the money comes from to make the payments under the 23 plan.
- Q. Thank you for your answer. That answered the question, 24 "Where do you expect to get your funds?" The question I 25

- 1 | asked you is if you don't have the tax credits, can you do
- 2 | your plan?
- 3 A. I -- as I said, the tax credits are syndicated. They're
- 4 sold. Funds come in from that. There's also arrangements of
- 5 which part of this predicated, for which bridge loans can be
- 6 made available to fund those in anticipation of future tax
- 7 | credit allocations.
- 8 Q. I'll try one more time. If you don't get the tax
- 9 credits, can you do your plan?
- 10 MR. MOORE: Your Honor, Mr. Gray's now answered the
- 11 | question twice. He may not like the answer --
- 12 THE COURT: No. Overruled. In fairness, Mr. Gray
- 13 did not answer it that last time. He had, I believe,
- 14 answered it previously, but you may ask the question.
- 15 BY MR. BAUM:
- 16 Q. Yes or no? If you don't get the tax credits --
- 17 A. There there will be no effective date if there is no
- 18 | funding for the payments under the plan, if that's the answer
- 19 | to your question.
- 20 Q. Now you know that in order to get tax credits, the
- 21 applicant has to demonstrate site control, is that correct?
- 22 | A. That is my understanding.
- 23 Q. And during the period in which you've been the Trustee
- 24 | for the -- one of the participants in the joint plan, can you
- 25 | tell us if there has ever been an executed option agreement

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1 by the joint proponents for this particular property?
```

- 2 A. An executed option agreement?
- 3 | Q. Yes.
- 4 A. No.
- 5 Q. Has there ever been an executed purchase and sale
- 6 | agreement?
- 7 | A. No.
- 8 Q. Has any of the joint proponents ever been a mortgagee
- 9 | for this particular property?
- 10 A. Yes.
- 11 THE COURT: I would hope so, counsel.
- 12 (Laughter)
- 13 THE COURT: Otherwise we've wasted a lot of time
- 14 here.
- 15 (Laughter)
- 16 BY MR. BAUM:
- 17 Q. Is there any agreement that you can point to existing
- 18 | now or that existed on August 26th giving a price and an
- 19 expiration date for the control of this parcel?
- 20 MR. RICOTTA: Objection, Your Honor. I believe
- 21 that the plan, which has been signed by the proponents,
- 22 | including Beacon and MRCA and everyone else speaks for
- 23 | itself.
- 24 THE COURT: Yes, the plan speaks for itself, Mr.
- 25 | Baum.

1 MR. BAUM: Well, for the record, Your Honor, what I am doing is tracking the rules of the game as authenticated 2 3 by the witness Gumble, and the requirements within those rules for the determination of site control, and they're very 4 5 specific. THE COURT: Counsel, the plan -- the plan defines 6 these issues, but you can ask it if you want, but it's just 7 8 time-consuming. BY MR. BAUM: 9 10 Briefly, to your knowledge, either now or no August 11 26th, has there been any signed agreement to put a control of 12 this parcel by any of the joint plan proponents? 13 MR. MOORE: Your Honor, if I may, that is calling 14 for a legal conclusion. The point Mr. Ricotta was trying to 15 make is that the law, as I understand it, provides that when 16 a Trustee enters into an agreement or a plan and signs it 17 subject to Bankruptcy Court approval, he is bound by it 18 subject to his good faith obligation to go forward and get it 19 approved. The plan is in agreement. We know that. It's a 20 legal question. 21 THE COURT: Absolutely. Okay. But, Mr. Gray may 22 answer the question if he can. 23 THE WITNESS: Could you ask the question again, 24 please? 25 THE COURT: Do you want to hear it again?

## BY MR. BAUM:

1

- 2 | Q. To your knowledge has there ever been a signed agreement
- 3 for the control of this property by any of the joint
- 4 proponents for the joint plan?
- 5 A. I believe that the order appointing me gives me the
- 6 authority to control this property, subject to the approval
- 7 of this Court, and the supervision of this Court. I also
- 8 | believe that the plan in which I entered into, so-called
- 9 | joint plan, binds me and the other parties under that joint
- 10 plan for the ultimate control of this property.
- 11 Q. And does that -- any of those documents run with the two
- 12 | V&M Management, Inc., the current owner?
- 13 A. They run -- they run to the debtor through me.
- 14 Q. And therefore you're saying that if the Court exercises
- 15 | its discretion and orders favorable to you that at that point
- 16 you will achieve site control.
- 17 MR. RICOTTA: Objection.
- 18 BY THE WITNESS:
- 19 A. No.
- 20 | THE COURT: Sustained. It's a non sequitur,
- 21 | counsel.
- MR. BAUM: I'm sorry?
- 23 | THE COURT: It is a *non sequitur*, the question.
- MR. BAUM: Mmhmm.
- 25 BY MR. BAUM:

- 1 |Q. Now you have, at various times during these proceedings,
- 2 taken a position regarding the value of the property, is that
- 3 | correct?
- 4 A. Yes.
- 5 Q. Indeed, you have taken the position that the fair market
- 6 | value of the property does not exceed \$100,000, is that
- 7 | correct?
- 8 A. It was an appraisal that was prepared by an appraiser
- 9 appointed by this Court that stated that, yes.
- 10 Q. That was the bonds appraisal.
- 11 | A. Yes.
- 12 Q. That's an appraisal that you commissioned.
- 13 A. Yes.
- 14  $\mathbb{Q}$ . With the authority of the Court.
- 15 A. Yes.
- 16  $\mathbb{Q}$ . And paid for through the State funds for the debtor.
- 17 A. Yes.
- 18 Q. And that is the appraisal that you used to represent to
- 19 the Court in the first plan that you filed that the fair
- 20 market value of the property did not exceed \$100,000, is that
- 21 | correct?
- 22 A. The disclosure statement so stated, yes.
- 23 Q. And that is the position you took with respect to
- 24 Adversary Proceedings that you had filed against several
- 25 creditors, is that correct? That the property was not worth

- 1 | more than \$100,000.
- 2 | A. Yes.
- 3 Q. And that \$100,000 fair market value was based upon the
- 4 property as a going concern, is that correct?
- 5 A. It's based on the property as described in that
- 6 appraisal, which I think was very specific.
- 7 Q. It wasn't a liquidation value, was it?
- 8 A. Based -- the value of the property as described in that
- 9 | appraisal as it sat without ongoing subsidies, without
- 10 certainty of ongoing subsidies or any money available for its
- 11 | rehabilitation.
- 12 Q. Now during the period in which you have been the Chapter
- 13 11 Trustee, have you collected certain funds from HUD for the
- 14 repair or renovation of the property?
- 15 A. We have collected funds from HUD for the operation of
- 16 the property, some of which has been used for the repair of
- 17 | the property. We've also been granted special adjustments
- 18 beyond the normal funding of the -- under the HAP contract
- 19 from HUD for specific improvements to the property.
- 20 Q. Now you were appointed Trustee on April 1, 1996, is that
- 21 | correct?
- 22 A. I believe so.
- 23  $\|Q\|$ . And since that time can you estimate for us how much, in
- 24 | terms of total dollar value, repair has been done to the
- 25 | property?

- 1 I believe there is roughly about six or \$700,000 that have been funded out of the general funds in the property, 2 3 and another seven or \$800,000 from special adjustment funds, some of which was repair to the property and some of which 4 was providing additional facilities and programs to the 5 6 property. Six to 700,000 from one source and seven to 800,000 from 7 another source? 8 9 Α. Roughly. That would be for a total of 1.3 to 1.5 million dollars? 10 Q. Yes, some of which was used for programs as opposed to 11 12 specific physical improvements. MR. BAUM: All right. No further questions, Your 13 14 HOnor. THE COURT: Any cross-examination? No? 15 Thank you, 16 Mr. Gray. MR. BAUM: Your Honor, if we could examine Mr. 17 Kline at this time? 18 19 THE COURT: Okay. John Kline. JOHN E. KLINE, WITNESS, DULY SWORN 20 21 CROSS-EXAMINATION BY MR. BAUM: 22
- 23 Q. Good morning, sir.
- 24 | A. Good morning.
- 25  $\mathbb{Q}$ . Would you please state your full name for the record?

- 1 A. Yes. My name is John, middle initial E, last name
- 2 | Kline.
- 3 Q. And, Mr. Kline, did you submit an affidavit in this
- 4 | matter as your pre-filed direct testimony?
- 5 A. Yes, I did.
- 6 Q. And that affidavit was upon your oath?
- 7 A. Yes.
- 8 Q. Now I must observe that your Curriculum Vitae is quite
- 9 impression. I do have a couple of questions on the
- 10 | valuation, though, if you could help me this morning. I
- 11 | think you've testified through your affidavit that you did
- 12 | two valuations for the premises, is that correct?
- 13 A. That's correct.
- 14  $\|Q$ . One while you were engaged by an earlier plan proponent,
- 15 | is that right?
- 16 | A. That's correct.
- 17 | Q. And more recently after you were contacted by the
- 18 proponents of the current joint plan sometime in late August
- 19 | or early September, is that correct?
- 20 A. That's correct.
- 21 Q. Now on page -- paragraph 10 of your affidavit you offer
- 22 the opinion that as of year-end 1986, the fair market value
- 23 of the property was \$3,950,000, is that correct?
- 24 A. Yes.
- 25 Q. And that was valued as an ongoing concern, wasn't it?

- 1 | A. That was valued as an ongoing concern with certain
- 2 | assumptions.
- 3 Q. Assumptions that would be normal in this particular
- 4 | course of review an appraisal, is that correct?
- 5 A. Yes.
- 6 Q. And then in paragraph 14 of your affidavit, you say that
- 7 on September -- as of September 12, 1997 the property had a
- 8 | fair market value of \$3,850,000, is that correct?
- 9 A. That's correct.
- 10 Q. That's approximately nine months later, going from --
- 11 A. Approximately.
- 12 Q. -- 12-31 to 9-12.
- 13 A. Yes.
- 14 Q. And in that nine-month period the property devalued,
- 15 | fair market value dropped in your opinion by \$100,000, is
- 16 | that correct?
- 17 A. That's not really correct.
- 18 Q. Well, have I misstated the numbers?
- 19 | A. It's correct in that on those two dates I rendered two
- 20 | value estimates that were \$100,000 different.
- 21 | Q. Okay, and the second estimate was \$100,000 lower than
- 22 | the one that was done nine months earlier.
- 23 A. That's correct.
- 24  $\|Q$ . And you say in page 24 of your affidavit that you spent
- 25 two days doing your appraisal. Is that consistent with your

- 1 | memory?
- 2 A. I don't have the affidavit in front of me, but that's
- 3 probably consistent with how long it took me to do the
- 4 | valuation update and --
- 5 Q. I don't want to make you uncomfortable. I'm happy to
- 6 | show you my copy of --
- 7 A. I'd like to read it.
- 8 MR. BAUM: May I, Your Honor?
- 9 THE COURT: Sure.
- 10 BY MR. BAUM:
- 11 Q. The highlighted area.
- 12 | A. Okay.
- 13 Q. Having shown to you part of your affidavit, is it
- 14 | consistent with your memory that you spent two days on site
- 15 ∥in valuing the property?
- 16 A. Yes.
- 17 Q. You never did a liquidation analysis for determining the
- 18 | value of the property, did you?
- 19 | A. No, I did not.
- 20 Q. Two appraisals, two days, second one \$100,000 less than
- 21 the first one after a nine-month period, is that correct?
- 22 A. That's correct.
- 23 |Q. And still you found, quote,
- "In general, the subject buildings are in fair to
- average condition as of the date of the appraisal."

- 1 ||Is that correct?
- 2 A. That's correct.
- 3 Q. You will agree, won't you, that when you do value on
- 4 real estate, the auction value is usually much less than the
- 5 | fair market value, is that correct?
- 6 A. Usually.
- 7 Q. And auction value is synonymous with liquidation value,
- 8 | is that correct?
- 9 A. In a legal term, yes.
- 10 MR. BAUM: No further questions.
- 11 THE COURT: Do you -- does anyone have any redirect
- 12 | for Mr. Kline?
- MR. RICOTTA: One second, Your Honor. (Pause) No,
- 14 | Your Honor.
- 15 THE COURT: Thank you, Mr. Kline. You may step
- 16 down.
- MR. BAUM: Your Honor, I'd like to have the
- 18 opportunity to inquire of Mr. Keith.
- 19 THE COURT: Fine. John Keith.
- JOHN W. KEITH, WITNESS, DULY SWORN
- 21 CROSS—EXAMINATION
- 22 BY MR. BAUM:
- 23 Q. Good morning, Mr. Keith.
- 24 A. Good morning, Mr. Baum.
- 25 Q. It's good to see you again.

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- 1 | A. Nice to see you and Mr. Quinn.
- 2 Q. Mr. Keith, for the record would you please state your
- 3 name and business address?
- 4 A. My name is John W. Keith. My business address is 532
- 5 Paige Street, Stoughton.
- 6 Q. And your business currently is construction and rehab?
- 7 A. General contracting.
- 8 Q. General contractor? Licensed by the Commonwealth?
- 9 | A. Yes.
- 10 Q. And you say in your affidavit -- oh, by the way, do you
- 11 | have a copy of your affidavit?
- 12 A. No.
- 13  $\|Q$ . With you?
- 14 MR. BAUM: Can counsel provide him with a copy of
- 15 | his affidavit? Me, too.
- 16 | BY MR. BAUM:
- 17 Q. You say in your affidavit that you've done a great deal
- 18 of government-assisted rehabs, is that correct?
- 19 A. That's correct.
- 20 Q. And my memory is approximately 1,000 a year?
- 21 | A. We rehab approximately 1,000 apartments a year, that's
- 22 | correct.
- 23 Q. And that's rehab versus new construction?
- 24 A. That's correct.
- 25 Q. And you have experience in new construction, don't you?

- 1  $\|A$ . Yes, we do.
- 2 Q. Over the years can you tell me how many units of new
- 3 | construction you've done for government-assisted programs?
- 4 A. A combination of government and conventional,
- 5 approximately 5,000 new.
- 6 Q. And talking now specifically of those new construction
- 7 || subsidized units, is that through Chapter 40(b)?
- 8 A. Not necessarily.
- 9 Q. Federal and State programs?
- 10 A. Federal and State.
- 11  $\mathbb{Q}$ . For the subsidized, the assisted housing units, the new
- 12 | construction, can you in a general way say what the
- 13 | construction cost per unit is?
- 14 A. Today the new construction costs with prevailing wages
- 15 | would probably be approximately \$80,000 a unit.
- 16 Q. Now of the projects you list in your affidavit, could
- 17 | you tell us which one are government-assisted rehabs?
- 18 UNIDENTIFIED: Page 3.
- 19 BY MR. BAUM:
- 20 |Q. Page 3.
- 21 A. Top to bottom?
- 22 Q. Yes, please.
- 23 A. Okay, the Briscoe House, HUD financed. Hartland Hills,
- 24 | HUD financed. Lydon Woods, tax credits from HUD. Chicopee
- 25 Village, tax credits. Mansfield Meadows, tax credits. North

- 1 | Village, tax credits. Rolling Greens, Mass. Housing Finance.
- 2 Q. I'm sorry, I didn't catch that.
- 3 A. Rolling Green, Mass. Housing Finance.
- 4 Q. MHFA?
- 5 A. MHFA, right. Westminster Village, MHFA. Catituate
- 6 Homes, tax credits. Village Park, HUD and tax credits.
- 7 | Countryside Village, New Hampshire Housing Finance Agency.
- 8 | Pine Grove, Mass. Housing Financing, tax credits, and HUD.
- 9 | The Fairways, New Hampshire Housing Finance Agency. The
- 10 | Elliott Hotel, conventional.
- 11  $\|Q\|$ . The Elliott is different from the others on the list
- 12 | because it's not low-income housing?
- 13 A. That's correct.
- 14 Q. So that really shouldn't be on the list at all, right?
- MR. RICOTTA: Objection.
- 16 THE COURT: Overruled.
- 17 BY MR. BAUM:
- 18 Q. Now is -- in your experience, is there anything
- 19 different from a developer's point of view for the tax credit
- 20 | versus the MHA versus the HUD programs?
- 21 A. The only difference is a general contractor -- some
- 22 | would have so-called prevailing wages and some would not.
- 23 Q. And we would not --
- 24 A. From the contractor's point of view.
- 25 Q. Which would not?

- 1 A. Tax credits do not have prevailing wages.
- 2 Q. Which is what is proposed in this project.
- 3 A. That's correct.
- 4 Q. Now each of these projects that you described, except
- 5 for the Elliott Hotel, these were rehabs?
- 6 A. That's correct.
- 7 Q. And can you give us a range on a per-unit basis for the
- 8 cost of rehab?
- 9 A. Okay. Some would be as low as \$10,000 per dwelling
- 10 unit, and some would be as much as \$83,000 per unit.
- 11 Q. Didn't you say a few moments ago that at 80,000 you
- 12 | could build a new unit?
- 13 A. That's correct.
- 14 Q. So some of the rehabs are more costly than building new?
- 15 A. That's correct.
- 16 Q. What would you say would be the average cost of the
- 17 | rehabs that you've describe on this page?
- 18 MS. DEIN: Objection, Your Honor, just to relevance
- 19 unless we're going to spend the whole rest of the day finding
- 20 | out about the condition of each of these properties, the
- 21 || scope of the rehab, and anything else that would be relevant
- 22 to a number.
- THE COURT: Where are we going on this?
- MR. BAUM: I'm sorry?
- THE COURT: Where are we going on this?

- 1 MR. BAUM: I'm trying to understand the
- 2 | justification for the costs projected for the rehabilitation
- 3 of this property. This witness is and if I'm permitted to
- 4 go a little bit further -- I won't be long on it -- but if
- 5 | I'm permitted to go a little bit further, I think the
- 6 | relevance will be clear.

## 7 BY MR. BAUM:

- 8 Q. Now on the average, what is the per-unit rehab cost for
- 9 the properties described here?
- 10 A. Properties similar to this would be approximately
- 11 | \$30,000 a unit.
- 12 Q. Now the Countryside Village was a luxury clubhouse, is
- 13 | that right?
- 14 A. That's correct.
- 15 | Q. That was on the high end on a per-unit basis.
- 16 A. Not necessarily.
- 17  $\|Q$ . Now you heard Mr. Kline testify a few moments ago that
- 18 the condition of the units as he inspected them were average
- 19 | -- fair to average condition, do you recall that?
- 20 A. I was at the men's room.
- 21 Q. Oh, okay. Now in your affidavit you describe the work
- 22 undertaken for you or your firm. How many times did you
- 23 | visit the subject property? You personally?
- 24 A. I believe six.
- 25 Q. And how long were these visits?

- 1 | A. Anywhere from an hour and a half to five hours.
- 2 Q. And how many units did you examine?
- 3 A. Approximately -- my guess would -- best guess would be
- 4 | twenty.
- 5 Q. Twenty out of the 276.
- 6 A. That's correct.
- 7 Q. Now you're not an engineer, are you?
- 8 A. No, I'm a contractor.
- 9 Q. And you make a lot of reference to the -- what is
- 10 | referred to as the "I/O Report," the In-site/On-site Report?
- 11 A. Yes.
- 12 | Q. Now the activity that was undertaken by In-site/On-site
- 13 was taken independently of whatever activity you were
- 14 | involved in, right?
- 15 A. They're independent.
- 16  $\mathbb{Q}$ . And do you recall when the I/O report was prepared?
- 17 | A. No.
- 18 Q. At what time did you receive a copy of it?
- 19 A. I don't recall.
- 20 Q. Do you recall if you read the report completely?
- 21 A. Yes.
- 22 Q. Did you?
- 23 A. Yes.
- 24 | Q. And that is the report that you referenced to determine
- 25 the per-unit cost for rehabilitation?

- 1 | A. I used my own experience and figures.
- 2 Q. Would you look at page 12 of your affidavit -- I mean
- 3 | paragraph 12.
- 4 A. Mmhmm.
- 5 Q. Is it true -- I'm sorry. I'll let you get there.
- 6 A. I don't see a page --
- 7 Q. Paragraph 12. It's on page 7.
- 8 A. (Pause). Yes, Bob.
- 9 Q. Is it fair to say that the information in paragraph 12
- 10 | is derived from the On-site/In-site report?
- 11 A. I believe that's -- was put together by our office, the
- 12 cost if the nine million 118.
- 13 Q. Well, the language is,
- 14 "The On-site/In-site report are feasible and can be
- completed for approximately \$9,118,000."
- 16 Is that your figure or is that the On-site/In-site report?
- 17 A. That's our figure.
- 18  $\|Q$ . Okay. And you did a division to get the 33,000?
- 19 Division of so many units?
- 20 A. Well, you divide -- we always talked per unit, so that's
- 21 | the --
- 22 | Q. Did you do the calculations yourself?
- 23 A. Yes. I reviewed my office's.
- 24 Q. So you -- what you're saying is you didn't rely upon the
- 25 | On-site/In-site report.

A. I didn't say that.

1.2

1.5

- 2 Q. Did you rely on it?
- 3 A. I rely upon my office's. Naturally, I reviewed it.
- 4 Q. Did you rely upon it?
  - A. I relied upon my office's report.

MR. BAUM: Your Honor, I would like to renew the motion to strike the affidavit to the extent it refers to Insite/On-site and to the extent it attaches the In-site/On-site report, which is hearsay, inadmissible under 802, nor that this witness's knowledge is admissible under 602. It is not something that he can rely upon, and it's certainly — contains hearsay within a hearsay — inadmissible under 805.

MR. RICOTTA: Your Honor, that misconstrues what the language is in this affidavit. If you read the affidavit, what Mr. Keith is saying is that the construction tasks generally outlined in the On-site/In-site report are the tasks that Keith Construction is generally going to be completing at this project. He's not — he did not attach the On-site/In-site Report to his affidavit, and I don't think there is anywhere in here where he is testifying as to any of the substance of the On-site/In-site Report other than to say that he reviewed it, and the tasks are the same tasks that Keith Construction is going to be doing at this project.

THE COURT: Let me ask Mr. Keith, what tasks are Keith Construction going to perform in connection with the

1	mandera propercy:
2	THE WITNESS: Okay. Bringing the project up to HUD
3	standards, bringing up to Building Code standards, and making
4	improvements that would make it marketable with the so-called
5	"Roving Section 8 Certificates,"
6	THE COURT: And in order to complete those that
7	in order to get to that goal, what do you have to do?
8	THE WITNESS: Repair the elevators, put new roofs
9	on, repair the parking lots, relandscape, remove asbestos,
0	kitchen cabinets and appliances; repair bathroom, et cetera.
1	THE COURT: How much do you think that's going to
2	cost?
3	THE WITNESS: Approximately nine million dollars.
4	THE COURT: Okay. Thank you. You may cross-
5	examine Mr. Keith on the testimony he's just given.
6	MR. BAUM: Thank you. Again, Your Honor, with the
7	if counsel's position is accurate, there is prejudice in
8	striking the On-site/In-site Report, and I
19	THE COURT: Well, we get to the same place counsel.
20	No.
21	MR. BAUM: No, we get we don't, Your Honor,
22	respectfully. There is a totem pole issue here. The Howard
23	Cohen affidavit also refers to the On-site/In-site Report,
24	which purportedly is authenticated through the Keith
) E	0.661.4014

- THE COURT: Do you have any questions for this
  witness on what the construction at the property is going to
  be? And if you do you should ask him now.
- 4 MR. BAUM: I request that my objection is noted.

## 5 BY MR. BAUM:

- 6 Q. Mr. Keith, what are you using as your base line for
- 7 determining what has to be done?
- 8 A. I don't understand the question, Bob.
- 9 0. What set of facts and information are you using as the
- 10 start phase for the work that you would propose to get to the
- 11 | complete phase?
- 12 | A. I still don't understand the question, Bob.
- 13 |Q. Are you relying upon a HUD report?
- 14 A. I'm relying upon my experience.
- 15 Q. So then when you make reference to HUD report on
- 16 paragraph 7 of your affidavit, that's not what you used?
- 17 A. I'm using my experience, Bob.
- 18 Q. Excuse me, sir?
- 19 A. I'm using my experience, Bob.
- 20 Q. Mr. Keith, I will address you as Mr. Keith, and I would
- 21 | expect that you would address me with the same respect. Now
- 22 | you didn't use the On-site/In-site Report and you didn't use
- 23 | the HUD report, is that what you're saying?
- 24 MS. DEIN: Objection. Misconstrues the testimony.
- 25 THE WITNESS: Mr. Baum --

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THE COURT: Excuse me. That's my job.
1
    (Laughter)
2
3
             THE COURT: The witness has already answered the
4
   question. The objection is sustained.
             MR. BAUM: I have no further questions.
5
             THE COURT: Is there any redirect for the witness?
6
             MR. MOORE: I would -- Mr. Keith, wait.
7
                        REDIRECT EXAMINATION
8
   BY MR. MOORE:
9
   Q. Just briefly, Mr. Keith. When you review a project to
10
11
   project costs, is it common to review whatever engineering
    studies have been done?
12
13
   A. Yes.
         Is it common practice in your business --
14
15
              MR. BAUM: Objection, leading the witness. It's
    direct testimony.
16
              THE COURT: I'll allow it.
17
              MR. MOORE: It's direct testimony --
18
              MR. BAUM: Leading, as to foundation, Your Honor,
19
20
    that he attacked.
              THE COURT: I'll allow it.
21
   BY MR. MOORE:
22
         Is it common in your business?
23
    Q.
24
   Α.
         Yes.
25
         Do you regularly do that?
    Q.
```

- Yes. A.
- In doing these kinds of projects do you regularly review 2
- whatever HUD capital needs reports there are? 3
- 4 Yes.

8

- 5 MR. MOORE: Okay, thank you.
- 6 THE COURT: Anything further?
- MR. RICOTTA: Yes. 7

## CROSS-EXAMINATION

## BY MR. RICOTTA: 9

- Mr. Keith, when your affidavits states that your 10
- employees under your supervision inspected the units in the 11
- premises at Mandela, did your employees inspect other units 12
- that you did not inspect? 13
- Yes. 14 Α.
- And from their statements to you, is that how you came 15
- 16 to the conclusions that were --
- 17 MR. BAUM: Objection.

## BY MR. RICOTTA: 18

- -- objected to Mr. Baum? 19
- 20 THE COURT: The question is leading, counsel.
- Would you rephrase it, please? 21

## 22 BY MR. RICOTTA:

- How did you come to your -- how did you come to your 23
- 24 conclusion with respect to the condition of the units at
- 25 Mandela?

```
The visual by our staff and also their reports.
   A.
2
         And not just relying upon --
3
              MR. BAUM:
                         Objection.
   BY MR. RICOTTA:
4
         -- your personal observation.
5
              THE COURT: I'll allow it.
6
    BY THE WITNESS:
7
         That's correct.
8
 9
              MR. RICOTTA:
                            Thank you.
10
              THE COURT: Anything further? Thank you, Mr.
11
    Keith. You may step down. Does that complete the cross-
    examination of the affiants?
12
13
              MR. BAUM: That does complete cross-examination,
14
    Your Honor.
15
              THE COURT: Okay. What would you like to do at
16
    this point?
17
              MR. QUINN: Your Honor, may I offer an impeachment
    witness as the testimony of Ms. Gumble regarding her
18
    testimony in the August 25 meeting?
19
20
                          What does the August 25 meeting have to
              THE COURT:
    do with the question of feasibility at this point?
21
22
              MR. QUINN: I submit that if the impeachment
23
    testimony regarding the August 25 meeting were brought into
24
    focus that it would demonstrate that the golden egg of tax
    credits must first come from approval based on site control
25
```

that had to exist on August 26th, the date of application for tax credits.

MR. RICOTTA: Your Honor, I mean, I would — we would have to object to that type of testimony. You heard from the witness this morning that, number one, there was a determination made that either the tax credit application has site control within their discretion and if the joint plan is confirmed, that confirms that the tax credit proponents had site control; and so to take testimony with respect to what happened as an August 25 meeting, when the witness has already testified that it is — will essentially be irrelevant is just going to waste a lot of time.

And in addition, Your Honor, I would point out that if the DHCD is willing to say that we will be able to get tax credits if the joint plan is confirmed I don't see the relevance of whatever happened at an August 25 meeting.

We'll either get the tax credits or we won't. She's testified that we will.

THE COURT: Okay. Would you make me an offer of proof then as to why the August 25th meeting is relevant to the question of whether the tax credits will be issued?

MR. QUINN: We offer to prove that the testimony of the witnesses regarding the August 25th meeting would be to the effect that Ms. Gumble was not aware at the time she wrote her August 1 letter that there was more than one plan

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proposed before the Bankruptcy Court for approval; that if she had been aware, she would not have been able to say that sufficient evidence exists for site control at the time of the August 1 letter or at the time of the filing of the application for tax credits. And that being the case, she could not legally grant the tax credits. We submit that on that basis the Court could not condone an illegality which would be the granting of the tax credits in violation of the allocation plan, her rules of the game, and this Court would have to find that the tax credits being absent legally that there could not be a feasible plan proposed.
```

THE COURT: But again, we're — this is becoming circular. What I understood Ms. Gumble testified earlier this morning was that when and if the joint plan is confirmed, the tax credits would be — let me see if I can find her words. She said that her agency needs to know that the proponents of the joint plan had site control. She said that site control would be established once the plan was confirmed. So I don't understand why — well, I don't understand why the August meeting is relevant; but if you want to put on testimony — and it won't be — take too long, I'll hear it.

MR. QUINN: Thank you, Your Honor. I'd like to, and I will be as brief as I can.

THE COURT: Okay.

```
1
              MR. QUINN: Respectfully, Ms. Gumble also said that
   under Threshold 5, if site control doesn't exist when the
2
   application is made, then it can't be cured afterwards, and
3
    that's the point that I'd like to make.
 4
              THE COURT: Well, no, I don't agree.
 5
 6
              MR. RICOTTA:
                            Objection.
              MR. LISTON: Objection. That was never stated.
 7
              THE COURT: I don't agree with that
8
    characterization at all, Mr. Quinn.
9
              MR. MOORE: Your Honor, just for the record?
10
              THE COURT:
                          Mmhmm.
11
              MR. MOORE:
                          Ms. Gumble also testified that an owner
12
    has site control. Mr. Gray is a joint applicant. He joined
13
    in the application. Under Section 541 he has legal title to
14
15
    the property.
              THE COURT:
                          Mmhmm.
16
              MR. MOORE: She also testified if there is an
17
    agreement then there is site control. You have a plan in
18
    front of you. Everybody signed it --
19
20
              THE COURT:
                          Mmhmm.
21
              MR. MOORE: -- but let it go if you want to.
22
              THE COURT: Well, is there a question about Mr.
    Gray's site control?
23
24
              MR. KRULEWICH: Yes, Your Honor.
25
              THE COURT: Please sit down, Mr. Krulewich.
```

1	down, please. What's the what's the
2	MR. QUINN: The objection is that without the
3	approval and without the application and approvals of this
4	Court, Mr. Gray does not have site control of this property.
5	THE COURT: Mr. Gray is V&M Management. He is the
6	Chapter 11 Trustee, duly authorized. No one but Mr. Gray can
7	speak for the debtor at this point, and the debtor owns the
8	real estate. So where are we on that argument?
9	MR. QUINN: Well, respectfully, Your Honor, there
10	is no testimony that Mr. Gray was an applicant for the
11	taxpayer.
12	MR. RICOTTA: But that's not true, Your Honor. It
13	was just there as testimony by Mr. Cohen that Mr. Gray was
14	a co-applicant on the tax credit application.
15	THE COURT: Well, is Mr. Gray still here?
16	MR. GRAY: Yes, Your Honor.
17	THE COURT: Why don't we put you back on the stand
18	and you can answer that question.
19	STEPHEN S. GRAY, RECALLED TO THE WITNESS STAND, REMINDED HE
20	IS STILL UNDER OATH
21	THE COURT: Mr. Gray, you're (end of Tape #1. Tape
22	#2 continues without interruption as follows:) still under
23	oath. Consider yourself under oath until you sleep tonight.
24	(Laughter)
25	THE WITNESS: I always consider myself under oath,

```
1
    Your Honor.
2
                         REBUTTAL EXAMINATION
3
    BY MR. QUINN:
 4
         Mr. Gray, did you sign an application for a tax credit
5
    for the Department of Community and Housing Development that
6
    was filed before August 26th?
7
         Yes.
    Α.
8
         With your signature.
9
         Yes.
    Α.
10
    Q.
         Any other signatures?
         I believe Mr. Cohen's and Mr. Hall's.
11
12
              MR. QUINN:
                          Okay.
                                 Thank you.
13
              THE COURT: Any further questions?
14
                          No further questions, Your Honor.
              MR. QUINN:
15
              THE COURT: All right, thank you.
16
              MR. MOORE: Your Honor --
17
                         REBUTTAL EXAMINATION
18
    BY MR. MOORE:
19
         Mr. Gray, isn't it the case that you sent a letter to
20
    the DHCD joining in the application?
21
    Α.
         Yes.
22
    Q.
         That was a written letter signed by you?
23
   Α.
         Yes.
24
         And it was submitted simultaneously with the submission
   of the application?
```

- Α. Yes. 2 And does that refresh your recollection as to how the 3 process proceeded? Yes. 4 5 And that was from Day One of submission of the Q. application, is that correct? 6 7 Α. Yes. And at that time the plan had already been submitted, is 8 that correct? 9 10 Yes. MR. OUINN: I'm most appreciate of Mr. Moore's 11 testimony, Your Honor. 12 THE COURT: Fair enough. Thank you, Mr. Gray. 13 may step down. It's five past eleven. I think it might be a 14 15 good time to take a recess. What -- how should we proceed after the recess? What do you want to do? 16 MR. QUINN: I'd like to -- I'd like to revisit 17 whether I will ask my impeachment witnesses to take the 18 stand, Your Honor. You've allowed me the opportunity. 19 20 THE COURT: But are -- isn't it now moot in light
  - of Mr. Gray's testimony that as the owner of the property he joins in the application?
- MR. QUINN: I'd like to think no, Your Honor.
- 24 THE COURT: Well, when --
- 25 (Laughter)

21

22

```
1
              THE COURT: I find that that is dispositive of the
   issue of site control. Mr. Gray has site control as an
2
3
           He is the owner in his capacity as Trustee of the
4
    debtor.
                         You've solved the egg and the chicken
5
              MR. QUINN:
6
   problem, Your Honor.
7
              THE COURT:
                          Okay, thank you. What shall we do then
8
    after the recess? Where do you want to go?
9
                          Respectfully, I don't think we have any
              MR. QUINN:
10
   more evidence or any more testimony regarding their plan.
11
              THE COURT:
                         Okay. Mr. Ricotta, which --
12
              MR. QUINN:
                         Do you want to read in the motions?
13
              THE COURT:
                         Pardon?
14
                         Your Honor, before we go on a recess or
              MR. BAUM:
15
    break, I do want to renew and file the motion to strike the
    affidavit testimony, and I'd like to give that to the Court.
16
17
              THE COURT: File it in the Clerk's Office.
    made your motion and I've denied it, counsel.
18
19
              MR. BAUM:
                         Okay, fine. This is a record, Your
   Honor. I'd like to also file and have the Court act on a
20
   motion to stay an order on confirmation until the final award
21
22
   of tax credits is issued.
23
              THE COURT: Do you want to be heard on that?
24
              MR. RICOTTA: Yes, Your Honor. I mean, we're now
25
    attempting to reintroduce the chicken and the egg here. And
```

```
1
   the point is is that --
             THE COURT:
                         Mmhmm.
2
             MR. RICOTTA: -- there is no -- there are no
3
   grounds for stay.
                      I --
4
             THE COURT: Let's do this. I'm sorry to interrupt
5
   you. Let's do this. Let's take a recess now. You're going
6
7
    to want me to make findings under Section 1129, and there are
    a whole bunch of findings that need to be made. I have a
   couple of questions about just some issues. We'll go through
    the 1129 elements one by one. We'll go through the votes,
10
    and I imagine you have a proposed order on confirmation?
11
12
              MR. RICOTTA: Yes, Your Honor.
13
              MS. DEIN: We will have.
              MR. RICOTTA: We will have. It's just been
14
    circulated last evening, so --
15
              THE COURT: I need it now.
16
              MR. RICOTTA: Okay. We will mark it up and give it
17
    to you.
18
19
              THE COURT: Good. Give a copy to Mr. Quinn and
    counsel. With respect to -- well, why don't we do that? Why
20
21
    don't we -- I'd like to see the proposed confirmation order
    before we recess or at the time we recess. How long will it
22
23
    take you to get that in shape?
              MR. MOORE: Your Honor, why don't I just submit
24
25
   what I have. If Mr. Ricotta has some questions -- I did give
```

```
it to him yesterday -- we can deal with those later, but at
1
   least he'll have the opportunity to look at it in the
2
3
   meantime.
              THE COURT: What does that mean? It's a draft?
4
              MR. MOORE: No, it's -- I don't know what issues he
5
          I didn't hear until just now that he did. He's had
6
    this since yesterday.
7
              THE COURT: Okay, well --
8
              MR. RICOTTA: My comments, Your Honor, are minor,
9
10
    so if that will speed the process, that's fine. Otherwise,
    we could take a fifteen-minute recess, and I could
11
12
    communicate them and give them back to you in handwritten
    form, and then we could have it retyped after the recess.
13
14
              MR. MOORE:
                         And then might have an opportunity
15
    during the recess to look at what was there, and we can add
16
    to this if we have to, but at least he'll have a chance to
    look at it in the meantime. Mr. Bradford's comments are
17
    here, and the IRS's changes are here.
18
19
              THE COURT:
                          Okay. Okay. We'll take a recess.
20
    Look at it, and as quickly as possible get it to me; and in
    the meantime I will read Gary Leroy's motion to stay order of
21
22
    confirmation and let me just ask a couple of just sort of
23
    clean-up questions. Well, no. I'll reserve them for later.
24
    Thank you.
```

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ATTORNEY:

Thank you, Your Honor.

25

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(Off the record at Tape #2, Index #480. 11:11 a.m.)
1
                        * * * * * * * * * * * *
2
         (On the record at Tape #2, Index #490. 11:39 a.m.)
3
              THE COURT: Okay. This is V&M Management, Inc.
 4
                                                               Ι
   have the proposed order of confirmation. Have you had a
5
    chance to look at it?
 6
              MR. KRULEWICH: We have, Your Honor.
 7
              THE COURT: Anything you want to add?
8
              MR. KRULEWICH: With respect to paragraph 5, Your
 9
10
    Honor, the executory HAP contract, in their objection to the --
              THE COURT: Paragraph 5 --
11
12
              MR. KRULEWICH:
                             -- Leroy --
13
              THE COURT:
                         -- of what?
              MR. KRULEWICH: Paragraph 5, page 7 of the proposed
14
    order.
15
              THE COURT:
                          Mmhmm. Yes.
16
              MR. KRULEWICH: In their objection to the Leroy
17
    plan the proponents, the joint proponents state that the HAP
18
    contract is not assignable, and yet here they are attempting
19
    to have this Court assign that contract. I think they have
20
    to either determine whether it is or it is not assignable.
21
22
              MR. RICOTTA: Your Honor, that misstates what the
    objection said. The objection said that without the consent
23
24
    of HUD that the HAP contract is not assignable and one of the
    exhibits attached to Mr. Cohen's affidavit --
25
```

THE COURT: Mmhmm.

MR. RICOTTA: -- indicates that HUD will assign that contract.

THE COURT: Anything further?

MR. KRULEWICH: That may be correct, Your Honor, except that it can't take place until after the Court confirms a plan, and that's why I'm suggesting it's not assignable. Yes, Your Honor, with respect to paragraph 18, the attempt is to prevent an automatic stay, and that's contrary to my motion that requests the automatic stay for—

THE COURT: Okay.

MR. KRULEWICH: — purposes of appeal, and I think that motion addresses that issue, although I believe we have ten days from the entry of the order approving the plan to take an appeal in any event.

THE COURT: Okay. The motion of Gary Leroy for stay of confirmation until final award of tax credits is issued is denied. The Bankruptcy Code Section 1129(a)(11) requires only that the Court make a finding that confirmation of the plan will not be — is not likely to require the need for further reorganization, and I will make findings on the record with respect to feasibility. The testimony though of Ms. Gumble this morning causes me to conclude that the allocation of the tax credits is highly likely, and therefore, I'm going to deny the motion to stay order on

```
1
    confirmation.
              MR. KRULEWICH: If Your Honor please, I appreciate
2
3
    the Court's ruling on the motion and the reasons therefor. I
 4
    have knowledge that one prior application by the Trustee was
    filed with the -- the information just came to me, so I
5
 6
    apologize to the Court.
 7
              THE COURT: It's not a matter of apology, counsel.
    It's a matter of --
8
9
              MR. KRULEWICH: But I have -- I have knowledge
10
    that--
11
              THE COURT:
                           -- evidence.
12
              MR. KRULEWICH: -- just came to me today that the
13
    Trustee previously filed his application with the DHCD on his
14
    original plan.
15
              THE COURT: Do you want to put a witness on -- do
16
    you want to put a witness on?
17
              MR. KRULEWICH: I would ask the Trustee to retake
18
    the stand. He's already sworn.
19
              THE COURT: And what -- make me an offer of proof.
20
              MR. KRULEWICH:
                              The offer is, Your Honor, that the
21
    DHCD denied the application on the grounds of site control,
22
    that they had no site control at that time, and there's no
23
    reason why they would have site control now if it was
    previously denied that the Trustee did not have site control
24
25
    once before.
```

1 THE COURT: Ms. Gumble already addressed those issues, Mr. Krulewich. No. 2 3 MR. KRULEWICH: Thank you. THE COURT: Okay. I have also pending a couple of 4 motions that were filed within the last month or so. 5 a motion to estimate the claim of Mario Nicosia, Trustee, for 6 voting purposes, and I'm going to rule on that motion right 7 now. That motion is moot as Mr. Nicosia -- as neither Mr. 8 Nicosia nor L&N First Mortgage Realty Trust filed a ballot, 9 10 so that motion is denied. I also have a motion by Gary Leroy and Mourad, 11 Owens to estop the claimants from asserting contradictory 12 13 positions. I have an objection and opposition by Winter Hill I suppose at this point, Mr. Krulewich, do you want 14 et al. to address the -- do you want to ask Winter Hill if it wants 15 16 to change its vote? 17 MR. KRULEWICH: Well, I would ask that, Your Honor, if Winter Hill would like to change its vote to favor the 18 debtor's -- the Leroy plan. I assume I know what the answer 19 20 is. Winter Hill does not intend to change 21 MS. DEIN:

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the motion of Gary Leroy to estop claimants from asserting

contradictory positions, and I will issue a memorandum this

THE COURT: Very good. Okay. I'm going to deny

22

23

24

25

its vote.

```
1
   morning.
         (Pause)
2
              The Trustee has an objection to the Gary Leroy
3
4
   plan. What do you want me to do with that objection? I've
   already ruled that the Gary Leroy plan was rejected by
5
    creditors and therefore cannot be confirmed under 1126 and
6
7
    1129. Do you want me to make findings in connection with
    that objection, or is it -- do you want me to mark it moot?
8
              MR. RICOTTA: Well, Your Honor, I think that in
9
   order to protect the record, I would like at least findings
10
11
    with respect to the grounds that have been discussed this
    morning, certainly the balloting. That's one of our
12
13
    objections. And I would like to have those findings on the
14
    record in order to protect the record.
15
              THE COURT: Just with respect to the balloting,
16
    or -- ?
17
              MR. RICOTTA:
                            Actually --
18
              THE COURT: -- because --
19
              MR. RICOTTA: If the Court would be predisposed,
20
    Your Honor, I would like to have findings with respect to all
21
    of our objections, if possible.
22
              THE COURT:
                          Okay.
23
              MR. RICOTTA: And to the extent that the Court is
24
    so disposed, I would like to have as many of the grounds
25
    allowed as we can.
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THE COURT: Okay. Let's deal with them one by one
1
2
   then. Let me get my papers. The first objection is with
   respect to payment of administrative claims under
3
    1129(a)(9)(A). Do you want to address that?
4
              MR. KRULEWICH: If Your Honor please, I'd like to
 5
   avoid the need of addressing these. The Court would not
6
7
    allow any evidence to be presented with regard to the Mourad
    plan, but I think --
8
              THE COURT: Excuse me, Mr. Krulewich. I think that
9
10
    inaccurately characterizes what's going on here. You walked
11
    in and said, "I don't have the votes." Therefore the plan
12
    cannot be confirmed. It wasn't a matter of denying you an
13
    opportunity to put -- to make a record as to why your plan
14
    should be confirmed, so please stick to the record, Mr.
15
    Krulewich.
16
              MR. KRULEWICH: If Your Honor please, I never had
17
    said that. My brother --
18
              THE COURT: Do you have anything to say --
              MR. KRULEWICH: -- suggested that to the Court.
19
                           -- in connection with the
20
              THE COURT:
21
    administrative claims? Because --
22
              MR. KRULEWICH: Yes, Your Honor, with respect to
23
    the administrative claims, the estimate in the plan was
    $600,000. The Court entered a judgment on fees that were
24
25
    $700,000, and the plan would have had sufficient funds
```

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available to pay the $700,000 that the Court had approved.
2
              THE COURT:
                          Okay.
                                 Thank you.
              MR. KRULEWICH: So that the plan --
3
                          So you're --
              THE COURT:
4
              MR. KRULEWICH: -- would have been able to satisfy
5
   the requirements to pay all the administration expenses.
6
7
              THE COURT: How are you going to pay $700,000 worth
   of claims with only 600,000?
8
9
              MR. KRULEWICH: There was money left over from the
    available 4.4 million that the debt -- that the proponent was
10
    willing to pay to the Trustee to purchase the property.
11
12
              THE COURT:
                         Has your loan --
13
              MR. KRULEWICH:
                              The ---
14
              THE COURT:
                          Okay.
                               The plan provided that the amount
15
              MR. KRULEWICH:
16
    of the unsecured dividend could be anywhere between zero and
17
    53 per cent. As a suggestion, Your Honor, they say from the
18
    Court, and that took into consideration the amount of the
    administration expenses and the disputed claims as well.
19
              THE COURT: Mr. Ricotta?
20
              MR. RICOTTA: Your Honor, the amount of the
21
    administrative claims in this case -- the allowed
22
23
    administrative claims in this case exceed a million dollars,
24
    first of all. Second of all, the Mourad plan --
25
              THE COURT: Because of the tax claim? Because of
```

```
1
    the DOR claim?
              MR. MOORE: Partly, Your Honor, but the allowed
2
    amount of even the professional fees I believe exceeds the
3
    amount -- exceeds the $700,000.
4
              THE COURT: I didn't run the numbers.
5
              MS. DEIN: It's around --
6
              MR. MOORE: I have them, Your Honor, if you want
7
8
    them.
                         What are the -- what did the fee orders
9
              THE COURT:
10
    allow?
                         Choate, Hall & Stewart 300 and --
11
              MR. MOORE:
12
    approximately $393,000. The expenses of 33 or so haven't
13
    been ruled on yet.
14
              THE COURT: Right, and I'll explain that. You need
15
    to remind me to come back to that.
                          Mr. Gray was allowed $246,000 in fees
16
              MR. MOORE:
17
    and approximately $4,000 in expenses. Hanify & King was
18
    allowed approximately 147,000 in fees and 7,600 in expenses.
    Mr. Braunstein was allowed 48,700 in fees approximately and
19
20
    just about $1,000 in expenses. Frank Kirby was awarded
21
    32,065 and another 1,400 in expenses. Vertolino & Lowey was
22
    awarded 44,700 in fees and I think it's 1,611 in expenses,
    and the DOR has a claim for $90,000. Our addition -- and
23
24
    it's offered --
25
              THE COURT: Is that post-petition?
```

```
MR. MOORE:
1
                          Yes.
              THE COURT: Because I have 112.
2
                         Yeah, it's 112. It was reduced further
3
              MS. DEIN:
4
   in the joint plan to 90, but it's 112 in general.
5
              THE COURT: I see. So if the Mourad/Owens plan
   were confirmed, we would have to use the 112 figure.
 6
 7
    112,000. Okay. So what do you -- did you add up all of
8
    those?
                          We had $1,019,000, Your Honor.
              MR. MOORE:
 9
10
              THE COURT:
                          1,019,000?
              MR. MOORE:
11
                          Yes.
              MR. HUTCHINS: Is that net of retainer?
12
13
              MR. MOORE:
                          No, that's net a retainer.
              MR. HUTCHINS: Net of retainer? There were --
14
              MR. SCHAPIRO: No, it's not. It's not net of
15
    retainer. There's about 40,000 in retainers to be reduced --
16
                          25,000 for Hanify & King and $14,000
17
              MR. MOORE:
18
    for Mr. Kirby, so --
              MS. DEIN: And that's only counting 90 --
19
              THE COURT: So subtract out 39,000 from that?
20
21
              MR. MOORE: Right.
22
              THE COURT: So we're just a shade under a million.
           And the Mourad plan proposes to pay administrative
23
24
    claimants in an amount no greater than $600,000.
25
              MR. KRULEWICH: If Your Honor please, the available
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for unsecured and undersecured creditors was 1,348,000.
   was after taking into consideration the 600,000 that we
2
    thought the Court would approve on the administrative fees.
3
   There is also a provision for payment of the taxes in the
4
    plan, so that would not have been part --
5
              THE COURT: Okay.
6
              MR. KRULEWICH:
                               -- of that.
7
              THE COURT: But they didn't agree to that.
8
                             Your Honor --
              MR. KRULEWICH:
9
10
              THE COURT: So you can't compel the DOR to agree to
11
    that.
12
              MR. KRULEWICH: No, we have -- the DOR is separate
    -- a separate assessment for the DOR for which were going to
13
14
    pay under the plan.
              THE COURT: All right, so you'd have a million
15
    dollars in cash.
16
17
              MR. KRULEWICH:
                              A million 348.
                          Where do you get a million 348?
18
              THE COURT:
19
              MR. KRULEWICH: From our Schedule C attached to the
20
    plan, Your Honor.
21
              THE COURT:
                          Okay.
22
              MR. KRULEWICH: There's 1,348,700 plus the 600,000
23
    that we had already scheduled for the -- for the
24
    administrative claim, so the total amount that we have would
    be 1,900,000 -- a bit better than 1,900,000, so there would
25
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have been sufficient funds to pay the administrative claims,

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and that does not take into consideration that the cash that
 2
 3
    the Trustee has, that would have been available as well.
              THE COURT:
                          Subject to Winter Hill's perfected
 4
 5
    security interest.
 6
              MR. KRULEWICH: Subject to whatever the Court finds
    as a security interest. We're arguing that Winter Hill's
 7
    security interest is based upon the value that they would
8
 9
    receive at the time of Chapter 7 liquidation of the assets as
10
    set forth in 1129.
11
              THE COURT: Well, that's on paragraph 4 --
12
              MR. KRULEWICH: Yes, Your Honor.
13
              THE COURT: -- of the joint objection. Why --
14
    Winter Hill has rejected your plan. Why does it meet the --
15
    how does your plan satisfy Winter Hill's interests?
16
              MR. KRULEWICH: If we had an accepting class, which
17
    we do not have, then we would argue that the only evidence
18
    before the Court today was the Trustee's evidence on
    valuation and the liquidation that is a Chapter 7 amount that
19
20
    Winter Hill would receive at confirm -- if this were a
21
    Chapter 7 what Winter Hill would receive. The Trustee's
22
    representation testimony was that the value of the property
23
    at forced sale would be $100,000.
                                       The -- Mr. Kline's
24
    testimony was that the $3,850,000 was a fair market value,
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and yes, the amount received at forced sale would have been

25

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||less than that amount. So it's someplace between 100,000 and
    3,850,000.
              The Trustee's -- I'm sorry, the joint plan provides
3
    for a payment of $1,650,000 to Winter Hill. The Mourad plan
4
    provides for a payment of two million dollars to Winter Hill.
5
 6
              THE COURT:
                          Mmhmm.
 7
              MR. KRULEWICH: And we submit that the liquidation
    value -- if this property went to auction as a Chapter 7 --
8
    would be no greater than two million dollars. We're offering
9
    Winter Hill the two million dollars, which they would receive
10
11
    as a distribution from a Chapter 7. And that's why we come
    up with the two million dollar figure.
12
              THE COURT: Okay, so you're --
13
14
              MR. KRULEWICH: But that's assuming that we have an
    accepting class, and we don't.
15
16
              THE COURT: Right. So -- but what Mr. Ricotta is
    saying is he wants to nail every single nail in this coffin,
17
18
    and he's entitled to do that.
19
              MR. KRULEWICH:
                              I ---
20
              THE COURT:
                          So --
21
              MR. KRULEWICH: -- I agree, Your Honor.
22
              THE COURT:
                         -- nail away.
23
              MR. KRULEWICH:
                               But under 11 -- under 1129, we
    satisfy the requirement.
24
25
              THE COURT: Under 1129(a)(7), since Winter Hill has
```

not accepted the plan, you must show that Winter Hill will receive or retain under the plan on account of its claim property as of a value as of the effective date of the plan that is not less than the amount that such holder would receive in a Chapter 7 case.

MR. KRULEWICH: And that's --

THE COURT: So under the plan, Winter Hill gets two million doll -- under the Mourad plan, you get two million dollars on a secured claim of four million dollars, to use rough numbers.

MS. DEIN: According to the Mourad disclosure statement, which I think is what controls here, they gave us a liquidation value of \$3,670,000, according to Exhibit C to their disclosure statement. I also suggest that Mr. Gray did not testify that the \$100,000 figure was a forced sale figure, and Mr. Kline did not address any figure other than it would be less than the 3.8 million.

THE COURT: Okay. I find that the Mourad plan, in any event, could not be confirmed even if it had accepted — even if it had been accepted by creditors because it violates Section 1129(a)(7) of the Bankruptcy Code with respect to the treatment of Winter Hill's secured claim. Winter Hill holds a perfected first lien on the property in an amount of approximately four million dollars, and the valuation of the property by Mourad Owen — by Gary Leroy, Mourad/Owens — is

3.6 million and upwards of 3.8 million. Therefore, Winter Hill would be entitled to receive 3.6 million at the very least on its claim, but it certainly would be nowhere near the two million dollars that the Mourad/Owens plan and the Gary Leroy plan provides.

With respect to -- I guess we skipped one, which was the tax -- the DOR priority tax claim under 507(a)(8), for one million dollars and change. Do you want to address that or do you -- where would you like to go on this?

MR. RICOTTA: Your Honor, considering my role as the carpenter with the hammer, I would like to state that the DOR's administrative claim — excuse me — priority tax claim here is over a million dollars; and simple mathematics under the Mourad plan indicates that they cannot pay the \$580,000 which the Mourad plan allocates to the DOR, and the DOR has not agreed to that treatment, and there is simply not enough money under the Mourad plan to pay Winter Hill's claim, which the Court has just discussed, and the administrative claims, which we have also just discussed and I won't revisit. And then in addition to that paid, over a million dollars, \$1,010,000 to the priority tax claims as required under the Code.

And I ask for a finding to be made that the Mourad plan violates Section 1129(a)(9)(C) of the Code on that basis.

THE COURT: Okay.

MR. KRULEWICH: First of all, we establish that the priority claim is 580,000 not a million dollars. There has been never a finding by any court of competent jurisdiction as to the amount of the indebtedness that is owed to the DOR, and accordingly, it is our opinion that the claim of the DOR does not exceed the \$580,000 which has been proposed. There have been numerous hearings in many courts, as the Court is well aware — not only in this court but there have — I counted, I think, thirteen actions in the Superior Court at which no one established the amount of the tax claim.

Indeed, the proponents acknowledge that there is a claim. The proponents feel that the tax claim is in an extraordinarily large amount that cannot be established under any set of circumstances, and thus I believe that the plan treats the DOR properly, and unless and until the DOR has established the correct amount of the claim, that the amount set forth in the Schedule 3, we have \$596,300 for the DOR and the Internal Revenue Service I believe would be an accurate number. Now that is also an amount that is set aside in Exhibit C and would not have any effect on any of the other distributions.

THE COURT: Have you looked at the DOR -- the DOR has filed a proof of claim?

MR. KRULEWICH: They have filed several proofs of

```
claim.
1
2
              THE COURT:
                          Okay.
                              None of which make sense.
3
              MR. KRULEWICH:
              THE COURT:
                          And then --
 4
5
              MR. KRULEWICH: And there was an objection filed by
   the Trustee to all of the proofs of claim and there has never
6
7
   been a hearing with respect to the proofs of claim because I
    believe all of that was going to be stayed due to the
8
   negotiations of the plan proponents.
9
10
              THE COURT:
                          Okay.
              MR. MOORE: Your Honor, I keep hearing about that
11
12
    objection, but I didn't file it, and I don't know who did.
13
    There isn't any.
14
              THE COURT: I'm not aware of any objection.
15
              MR. OGILVIE: Your Honor, on behalf of the
16
    Department --
              THE COURT: Not in this case.
17
18
              MR. OGILVIE: -- there was no objection filed.
              THE COURT: Yes.
19
20
              UNIDENTIFIED: A proof of claim, I think --
21
              THE COURT: Can you show me that, Mr. Krulewich?
    This is news to me.
22
23
              MR. KRULEWICH: I'm sorry, Your Honor. I thought I
24
    saw -- I thought when I saw the objections to the proofs of
25
    claim that there was one.
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THE COURT: Why don't you take a look at the docket
1
2
   and see if you can find it. Mr. Krulewich, I don't see an
3
               I looked for it the last time you mentioned it.
   objection.
              MR. KRULEWICH: In that case, Your Honor, I would
4
   file or I would ask the Trustee to file an objection to the
5
   proof of claim and let the DOR establish that proof of claim.
6
    The Trustee has not done so, and that is part of the
7
    Trustee's obligations to do so.
8
              MR. MOORE: Your Honor, under the Code --
9
10
              THE COURT: No, Mr. Moore --
              MR. MOORE: Thank you.
11
              THE COURT: -- I don't think that warranted -- that
12
    argument doesn't warrant rebuttal. Any party can file an
1.3
    objection to any claim at any time, and neither the Trustee,
14
15
    as best I can determine, nor Gary Leroy and Mourad and Owens
    has ever filed an objection to the Department of Revenue
16
    claim. As such, it enjoys prima facie validity and under
17
    507(a)(8) must be paid. Your plan doesn't do that;
18
19
    therefore, it is not confirmable. Mr. Ricotta?
              MR. RICOTTA: Your Honor, actually I believe that
20
21
    the next objection is the last one that is not in dispute,
22
    and that is an objection with respect to 1129(a)(3) of the
    Code based upon the fact that the BRA, the Boston
23
    Redevelopment Authority, would need to approve any transfer
24
    under the Mourad plan, and the BRA has not approved that
25
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under 121(a) would be waived.

transfer. In fact, the BRA on September 11th approved the transfer to the proponents of the joint plan, and I would add, Your Honor, that I guess surprisingly, the proponents of the Mourad plan never even applied to the BRA for approval of a transfer.

THE COURT: Okay. Then I'm -- so you're saying that the plan could not be confirmed because it wouldn't be feasible because there's neither BRA approval nor HUD approval of the assignment of the HAP contract?

MR. RICOTTA: Correct, Your Honor.

MR. KRULEWICH: Yes, Your Honor, with respect to the BRA approval, Chapter 121(a)(16) provides that upon a foreclosure by HUD there would be no need for BRA approval for the transfer of the property to the buyer at the foreclosure sale. This was an action — this was a proceeding that V&M Management purchased the property at a foreclosure sale from HUD, and therefore, any requirements

THE COURT: Okay. Do you want to respond to that?

I believe, Your Honor, that the proponents — the joint proponents, the joint plan proponents, did not have standing to request 121(a) approval in any event, and nor did the Leroy proponents because until this Court approves a plan, it was my feeling that we could not go in and ask for a transfer of the 121(a) rights. I believe that's again the

chicken before the egg. I was unfortunately not correct because the BRA did enter an order approving the joint plan proponents' transfer, but it was subject to the further order of this Court. With respect to the HAP contract, Your Honor, the plan never discussed the HAP contract. The purchaser — the Leroy proponent does not want the HAP contract. The intent was to go to market rates and to have the voucher system so that there was no need to have the HAP contract. There is nothing in the plan that provides for the HAP contract, and it's just assumed by the objector that the HAP contract was a requirement. It is not — we do not discuss that issue in the plan.

THE COURT: Okay. I find, and again, that the Gary Leroy, Mourad/Owens plan could not be confirmed under Section 1129(a)(11) because it's not feasible, and it's not feasible because the BRA approval is necessary for the transfer of the property, and the BRA has given its approval, but not to Gary Leroy and Mourad/Owens. Instead, that approval has been granted to the joint plan proponents. So for all of those reasons, including the fact that there were not sufficient — there were not any votes in favor — any — no class voted in favor of the Gary Leroy, Mourad/Owens plan, I would deny confirmation to that plan. So I will sustain the Trustee's objections as stated on the record today.

MR. RICOTTA: And, Your Honor, for the record, are

you also overruling the objections of the -- of Gary Leroy and so forth to the --

THE COURT: I'm going to do that separately.

MR. RICOTTA: Okay. Thank you, Your Honor.

THE COURT: And I'm going to walk through that right now. First, with respect to the votes, I find that all three classes of creditors have voted in favor of the joint plan, and therefore that prong of the confirmation requirements have been met.

I also find that based on the detailed and wellsupported affidavits and the live testimony of John Keith,
president of Keith Construction; by Stephen Gray, the
Trustee; by John Kline, the vice-president of Honeyman
Appraisal; and by Howard Cohen, the president of Beacon
Residential Management and Beacon Residential Properties, I
find that the joint plan proponents have sustained their
burden of proof under Section 1129 of the Bankruptcy Code.

With respect to feasibility, I specifically find as follows: I find that the joint plan proponents have satisfied their burden of proof under Section 1129(a)(11) and that this plan will not be — is not likely to be followed by a further need for reorganization under Section 1129(a)(11). The four witnesses were impressive. Their credentials were impressive. Their testimony was credible, and their conclusions were well supported.

The decision of DHCD regarding allocation of the one million dollars of tax credits to this reorganized entity appears highly likely, based on Ms. Gumble's testimony today; and in that regard I should point out that any plan for this debtor would require various approvals of governmental agencies, Federal, State — well, State and City anyway, and that this debtor has satis — has basically jumped through all of those hoops. The joint plan has already been approved by the BRA, has likely approval by HUD, has the support of the Department of Revenue and has support of the City of Boston.

The feasibility requirement under Section

1129(a)(11) does not require a finding that there is a 100

per cent assurance that the plan is feasible, and I'm going to read into the record a couple of decisions by both the Second Circuit and the Tenth Circuit.

"Section 1129(a)(11) requires Courts to scrutinize carefully the plan to determine whether it offers a reasonable prospect of success and is workable.

Courts have expressed this standard in two ways.

The Second Circuit has stated that, quote: 'the feasibility standard is whether the plan offers a reasonable assurance of success. Success need not be guaranteed.'"

And that's the <a href="Johns-Manville">Johns-Manville</a> court case, 1988, out of the

"The purpose of Section 1129(a)(11) is to prevent confirmation of visionary schemes which promise creditors and equity security holders more under a proposed plan than the debtor can possibly obtain.

In determining whether a plan meets the requirements of 1129(a)(11), the Bankruptcy Court

Second Circuit. The Tenth Circuit is in accord.

requirements of 1129(a)(11), the Bankruptcy Court has an obligation to scrutinize the plan carefully to determine whether it offers a reasonable

prospect of success and is workable."

Closed quote.

The possibility of failure is not fatal. It's just — it is clear that there is a relatively low threshold of proof necessary to satisfy the feasibility requirement, and in this case the joint plan proponents have greatly exceeded that low threshold.

I find that there is a reasonable assurance of commercial viability here, and there is a reasonable prospect of success.

With respect to the other findings under Section 1129, none have been — the other remaining issues as set forth in Mr. Gray's two affidavits — well, I guess Mr. Gray's — Mr. Gray submitted two affidavits, so his affidavit with respect to all of the criteria under 1129 I adopt. There's been compliance with the applicable provisions of the

Bankruptcy Code, all payments that have been made have been

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approved and are reasonable. There is no — the debtor is not going to engage in activity subject to the jurisdiction of governmental regulatory agencies with respect to rates or rate changes.

The balloting we've already addressed. The liquidation analysis we've already addressed. Retiree benefits are not an issue, and I find that all the requirements of 1129 have been satisfied. I have the proposed order. The only change I made is de minimis, which is that on page 6, Disposition of Objections, the Gary Leroy and Mourad/Owens objection is overruled in all respects because I — it was somewhat ambiguous to say just the Mourad objection. The only objection I had was by Gary Leroy and Mourad/Owens, and since I've made a finding that Gary Leroy has standing, I think it's important to clarify that.
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Other than, I have -- I guess I have nothing else to add at this point.

MR. MOORE: Your Honor, if I could add just one thing for the record — you may recall that fees were capped in our — fees and expenses were capped — administrative expenses were capped in our plan at 960, and this — as indicated, we've exceeded that.

THE COURT: At 960?

MR. MOORE: 960 I believe it was.

```
THE COURT: Okay, 960,000.
1
             MR. MOORE: The applicants other than Mr. Kirby --
   and Mr. Kirby we just haven't been able to reach -- have all
3
   agreed that we will consent to an allocation of what's
4
    available under the plan so that that is not an issue, and
5
   Mr. Kirby may well join us later.
6
              THE COURT: Okay. Good.
                                         The plan is confirmed.
              MR. KRULEWICH: If Your Honor please, does the plan
8
    provide for paragraph 18?
9
              THE COURT: Right. Do you want to make a motion
10
11
    for stay pending appeal?
              MR. KRULEWICH: I -- I thought I had.
12
13
              THE COURT: No, your motion was that a confirmation
14
    order not enter. I denied that motion.
              MR. KRULEWICH: I will make ---
15
16
              THE COURT: If you want to make a motion for stay
    pending appeal, you can't make it until after the
17
18
    confirmation order is entered. If you want to do it now,
    you're welcome to.
19
              MR. KRULEWICH: I shall make a motion to stay the
20
    confirmation until appeal -- for purposes of an appeal, yes,
21
    Your Honor.
22
23
              THE COURT:
                          Okay.
                                 Why -- tell me why the criteria.
              MR. KRULEWICH: I believe the Court is in error
24
    with respect to its findings that the affidavits satisfy the
25
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requirements. The Court overruled the objections. the objections to the affidavits are appropriate, that they will be approved and allowed by the appellate court. affidavits that the Court relied upon in its findings were based upon knowledge outside of the affiants' possession. They relied upon documents that were not properly presented before the Court. There was hearsay testimony within the documents. There -- the testimony of the affiants for the most part were conclusory based upon those documents attached, those exhibits attached to the affidavits. And if the Court relies -- and I have no other evidence with respect to feasibility other than those affidavits because the Court relied upon those affidavits. If I am correct, the District Court will allow my objections and overrule the confirmation of this plan, and based upon that alone should be sufficient to stay the plan.

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The other reason why I'm asking to stay the plan is because I believe the testimony by Ms. Gumble from the DHCD was not sufficient to state that the funding, the tax credit allowances would be sufficient in order — and that the application would be approved. Our understanding of the application process is that if you don't have all of your facts together at the time of the application, it cannot be supported by additional documents. The rules of the DHCD say that, and this Court's approval of a plan is another document

which the DHCD would need to review in order to approve the funding of the tax credits that are sought.

Since there is no site control, since there was a refusal by DHCD prior to today — today's hearing, and the determination that there was no site control, the fact that the plan was sent out and the disclosure statement approved, and the fact that there were other people present when Ms. Gumble stated to them that there is no site control is other grounds for the appeal. So that there is not sufficient information, in my opinion, before the Court to satisfy the requirements of 1129, and under those circumstances I would ask that the matter be stayed pending an appeal to the District Court.

THE COURT: Do you want to address any of the other criteria for granting a stay pending appeal?

MR. KRULEWICH: I believe that should be sufficient, Your Honor.

THE COURT: Well, there are — this is a four-prong test, and so you're not going to offer anything on the other three aspects?

MR. KRULEWICH: If Your Honor please, there would be irreparable harm to the creditors in the event the Court does not allow this stay. If there is an immediate transfer of the property as the Court has approved and Section 18 of the order determines that —

THE COURT: What's the harm? 1 MR. KRULEWICH: The harm is that we would have to 2 3 -- we would have to seek a retransfer of the property because the plan would not be confirmable. It would no longer be 4 5 feasible and the -- and would be subject to perhaps another reorganization or a liquidation of the assets, and if there 6 7 were a --8 THE COURT: What happens -- what happens if the 9 joint plan were not confirmed. What follows from that? 10 MR. KRULEWICH: We believe the Court would -- based 11 upon the Court's earlier statements, would convert the case 12 or dismiss the case probably, that the bank would move to foreclose, and that a foreclosure proceeding would take 13 14 place, and there would be a purchase at foreclosure. THE COURT: And where would that leave -- where 15 16 would foreclosure by Winter Hill, which holds a four million 17 dollar claim, leave the unsecured creditors? 18 MR. KRULEWICH: The unsecured creditors would get 19 just as much as they're going to get under the Trustee's 20 plan. We believe that the Trustee -- I'm sorry, the joint 21 plan would provide unsecured creditors with nothing. 22 other alternative would be that we could win over Winter Hill 23 and have them come into our plan. 24 THE COURT: I think it's fair to say Winter Hill 25 has voted and it's not going to change its vote. Is that

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accurate, Ms. Dein?
1
              MS. DEIN: Yes, Your Honor.
2
3
              THE COURT:
                          So where -- so foreclosure by Winter
   Hill leaves Mr. Leroy where?
4
              MR. KRULEWICH: We believe that Winter Hill,
5
6
   despite Ms. Dein's statement, will accept the two million
7
    dollars.
8
              THE COURT:
                          Okay. Anything else you want to say?
              MR. KRULEWICH: No, Your Honor.
9
                          Okay. Mr. Ricotta, do you want to
10
              THE COURT:
11
    respond, or does anyone want to respond?
12
              MR. MOORE: Your Honor, based on what you've said,
13
    the likelihood of success is nil, much less, there is not
14
    reasonable likelihood of success. You've cited the
15
    feasibility standards. You heard the evidence. The
16
    challenges to the affidavits are ludicrous in the first
17
    instance, and secondly, meaningless. We had live testimony
18
    here from witnesses, based on their personal knowledge.
19
    the extent they relied on expert opinions, they're entitled
20
    to rely on expert opinions under the Federal Rules of
21
    Evidence, and the foundation is an issue that they could have
22
    attacked, and they didn't seem to want to.
23
              As to irreparable harm, the creditors clearly would
24
    get nothing if this plan isn't confirmed. Hopefully all of
25
    these get paid. I'm a creditor, so the balance of harms is
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in favor of creditors. I don't know what harm there is to Mr. Leroy. Mr. Krulewich has just conceded he'll probably get nothing if you don't stay this — or if you do stay this.

In the public interest — he skipped that one, I think.

THE COURT: Mmhmm.

MR. MOORE: There are 1,500 people who live at Mandela. The City and State have made a determination that this is an important project, and they're just trying to block the tax credits.

THE COURT: Okay. I'm going to make findings on the record.

I'm going to deny the motion for stay pending appeal for the following reasons: There are four standards for granting a stay, and they're really similar to the standards for preliminary injunction, and I'm going to cite IN RE: Public Service Company of New Hampshire, 1990. In addition, the First Circuit's decision in Power Recovery Systems in 1991, and the standards are also set forth in the Great Barrington Fair and Amusement Company case out of this District and the IN RE: Miraj & Sons, Inc. case, also out of this District.

There are four criteria. The movant -- in this case it's Gary Leroy and Mourad/Owens -- must show that, first, he will likely succeed on the merits. I find that

there is no likelihood that Gary Leroy and Mourad/Owens will succeed on the merits. I base my findings in confirming the joint plan on the affidavits and the live testimony of five witnesses: Mr. Kline, Mr. Cohen, Mr. Keith, Mr. (sic) Gumble, and Stephen Gray, the Trustee.

I found that all of the criteria under Section 1129 had been satisfied, and that the sole objection being that some of the affidavits contained hearsay evidence would not lead me to conclude that Gary Leroy would succeed on the merits.

There is no suffering — there — in addition,

Leroy has not suffered — would not suffer any irreparable harm on a denial. As counsel pointed out, Mr. Leroy expects to get nothing under the Chapter 11 plan of the Trustee at all. In fact, he will likely receive a significant dividend; but in the event that the Court were to deny confirmation of the joint plan today, unsecured creditors are certain to get nothing because whether — if I were to deny confirmation today, either I would dismiss or convert the case or, probably before I even had a chance to do that, Winter Hill would move for relief from stay, and it would be granted immediately because Winter Hill has a perfected — has a first mortgage, actually just after the Boston Water & Sewer in amount in excess of the value of the property; because the administrative claims are enormous, unsecured creditors would

|| get nothing -- absolutely nothing. The harm to -- again, moving to the third factor --2 the harm that Mr. Leroy would suffer does not outweigh the harm of the opposing party; and lastly, the public interest was not addressed, and in this case there are 276 units of 5 housing here, and the City of Boston and the Department of 6 7 Revenue and the State have clearly a public interest in making sure that those people have a safe place to live. 8 So for all those reason I am going to deny -- I am 9 denying the stay sought by Gary Leroy and Mourad/Owens. 10 11 What else do we need to do? You need your expenses, right? 12 MR. MOORE: Yes, Your Honor. 13 THE COURT: I was -- the reason I didn't enter the 14 order on expenses is I couldn't -- I wasn't real clear on 15 what the numbers were in light of the fact that you were due 16 a credit. 17 MR. MOORE: For the reimbursement for -- we did 18 19 receive that yesterday. 20 THE COURT: Okay. So what's the net amount that you're due for expenses? 21 MR. MOORE: I don't know the amount of that credit 22 off the top of my head, unless Mr. Quinn does. 23 24 MR. QUINN: Talking about me -- it's \$1,137 and

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small change, Your Honor.

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THE COURT: All right. Thank you. What amount
1
   should your expenses be allowed for?
2
                         The numbers I have here, Your Honor,
             MR. MOORE:
3
   are -- I didn't total it -- but $18,456.92, I think it is --
4
           I can't read my writing very well. Make it 92. And
5
    $14,410.79 less the reimbursement that Mr. Quinn mentioned.
6
              THE COURT: Okay. So you're entitled to -- and
7
    forgetting the cents -- $32,866, correct?
8
9
              MR. MOORE: Correct.
              THE COURT: Minus 1,100. This is rough justice at
10
    this point. So you're due a total of 31,766?
11
              MR. MOORE: Yes, Your Honor.
12
                         Is that right?
13
              THE COURT:
              MR. MOORE: That's fine.
14
              THE COURT: Okay. Mary, would you let the record
15
    reflect that I'm allowing Choate, Hall & Stewart's request
16
    for reimbursement of expenses in the amount of $31,766.
17
18
    do you expect the effective date to be?
              MR. RICOTTA: In part, Your Honor, that's going to
19
    obviously depend upon the DHCD awards the tax credits.
20
21
              THE COURT:
                          Mmhmm.
              MR. RICOTTA: My latest information is that that
22
    will probably occur sometime between the middle of October to
23
    the end of October. I think at that juncture to give people
24
    time to do what will turn out to be voluminous documents and
25
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so forth, I think, you know, we will probably need until
   around the end of November, the first of December. That will
2
   only give people actually about thirty -- forty-five days
 3
    after that allocation to do all the closings. So I think
 4
    that that's probably reasonable to expect at that point. And
5
    in any event, Your Honor, the commitment letters that we have
 6
    generally expire in the middle of December, so it has to be
 7
    by that time, and the plan itself provides that everything
8
    has to be done by the end of December. I think that that --
    subject to my client telling me that I'm totally wrong about
10
    how much work they can do, I think that that's a reasonable
11
12
    schedule to expect here.
              THE COURT: What I'm looking for is a final
13
    accounting. So I want to know a date by which I can expect a
14
    final accounting.
15
              MR. RICOTTA: If -- perhaps if you give me one
16
    minute, perhaps I could --
17
18
              THE COURT: Do you want to take a recess and then
    tell me?
19
20
              MR. RICOTTA: That may be helpful because I --
              THE COURT: Sure.
21
              MR. RICOTTA: -- think I need to coordinate also
22
    with the Trustee in doing that.
23
24
              THE COURT: Okay. And then when we return I'm also
25
    going to ask you when do objections to claims have to be
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filed, and can they be done simultaneous to this whole
   process so that we reach a point where you can actually cut
2
   checks at the beginning of 1998? So those are the questions
3
    I'm going to ask you when you come back. Let me know when
4
   you're ready.
5
              MR. RICOTTA: Fair enough, Your Honor.
6
              THE COURT: Thank you.
                            Thank you.
              MR. RICOTTA:
8
         (Off the record at Tape #2, Index #3761. 12:27 p.m.)
9
                        * * * * * * * * * * *
10
         (On the record at Tape #2, Index #3780. 12:35 a.m.)
11
              THE COURT: Mr. Ricotta?
12
13
              MR. RICOTTA: Yes, Your Honor, I think, from our
    standpoint we can say that we will have this matter closed
14
    and funds given to the Trustee by December 15th, and I think
15
    that the Trustee is requesting -- well, you know what, Your
16
    Honor? I think I should have the Trustee speak for himself.
17
              THE COURT:
18
                          Okay.
              MR. MOORE: Your Honor, the plan says that
19
20
    objections will be filed within ninety days after the
    effective date, which is way out there.
21
22
              THE COURT:
                          Mmhmm.
              MR. MOORE: We desire to close the case and start
23
    paying U.S. Trustee fees as soon as possible. I would think,
24
    depending on the Court's schedule, we probably can resolve
25
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claims by year end or at least on January 31.
2
             THE COURT: Good. So can you commit to filing all
3
   of the objections today by a date certain?
             MR. MOORE: Certainly. October 15th or at the end
4
5
   of Sep --
              THE COURT:
                         Oh, yeah.
                                     Yeah.
6
7
             MR. MOORE: Maybe that's too tight. I'm sorry.
              THE COURT:
                         Yeah. I was thinking November.
8
9
              MR. MOORE:
                         The end -- November -- I was going to
10
    say November 15th or the end of October, whichever one --
11
              THE COURT: Yeah, November 15th makes good sense to
12
    me. Actually, that's a Saturday. November 14th. Mary,
13
    would you have the record reflect that -- well, who's going
14
    to file the objections? Are you just going to file them,
15
    or -- ?
16
                         There may be objections from other --
              MS. DEIN:
17
              THE COURT:
                          Okay.
18
              MS. DEIN:
                         They indicated to me -- I'm sorry. They
19
    indicated to me that they may be filing objections.
20
              THE COURT:
                         Okay. Let's do this: Anyone who wants
21
    to file an objection must do so by November 14th at four p.m.
22
    Please don't file a motion to extend that time. If you're
23
    going to do discovery prior to filing an objection, you'd
24
    better start now. We'll go from there. Good.
25
              MR. MOORE: Your Honor, one other matter. You may
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recall that as to Vertolino and Lowey, their work in
1
2
   connection with the plan was deferred to see if we would be
3
   confirmed, and the Court indicated it would entertain the
   9,000 or so in fees after confirmation. Now that we've been
4
   confirmed, I would ask that you allow those fees. I think
5
   Mr. Quinn indicated on the record he had no objection if the
6
7
   plan was confirmed, and it has been.
              THE COURT: Okay. Very good. Mary, would you pull
8
9
    out that order for me on Vertolino and Lowey's fee
10
    application? What about your 80,000 in estimated expenses?
11
                          I'm sorry?
              MR. MOORE:
12
              THE COURT: What about your 80,000 in estimated
13
    future fees? How do you want to deal with that?
14
              MR. MOORE: I anticipated I would probably file
15
    another fee application after the effective date -- one final
16
    one -- rather than ask the Court to estimate fees. It's up
17
    to you.
18
              THE COURT: What do you think makes the best sense?
19
    It's --
20
              MR. MOORE:
                          I guess I'd like to save the time and
21
    money of doing another fee application.
22
              THE COURT:
                          Mmhmm.
23
              MR. MOORE: Particularly since the fees are capped
24
    in this case.
25
              THE COURT:
                          Mmhmm.
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```
MR. MOORE: We are already -- I checked yesterday
1
   -- we are already in excess of $30,000, not including fees
2
    that we've spent today and the like.
3
              THE COURT: Run that by me again, how the numbers
4
5
    work. What's the cap on Choate/Hall's fees?
6
              MS. DEIN:
                         The cap only has to do actually with the
    proceeds from the tax credit syndication, so it will vary.
7
    There's cash on hand, there's a cap from the amounts that
8
    come from tax credit syndications. If there is recovery of
9
10
    other assets from other sources --
11
              THE COURT: Oh.
12
              MS. DEIN: -- that can be applied to
13
    administrative --
14
              THE COURT: Okay.
                          -- which is why we've never been able
15
              MS. DEIN:
16
    to come out and say --
17
              THE COURT:
                          I see.
18
                          -- "this is the bottom line number."
              MS. DEIN:
              THE COURT: So if there are avoidance actions then
19
    brought, then the Trustee's counsel would be --
20
21
              MS. DEIN:
                         That can go into the administrative fee
22
    pot.
23
              THE COURT:
                          Okay. So where does that leave us?
24
    it seems to me you're going to have to come back, right?
25
    Because you're going to have to file claims objections, and
```

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you're going to have to -- you may, in fact, file avoidance
2
   actions, right?
3
              MR. MOORE:
                         We may. I doubt there are going to be
   many, based upon collectibility issues and the like, but I'm
 4
   happy to come back and do it later.
5
              THE COURT:
                          Well --
 6
7
              MR. RICOTTA:
                            That makes sense because the other
8
   money is there, too.
9
              THE COURT: So how do you want to -- how do you
    want to leave that?
10
11
              MR. MOORE:
                         I will apply for any additional fees
    with another --
12
13
              THE COURT:
                         Okay.
14
              MR. MOORE:
                         -- final fee application.
15
              THE COURT:
                         Okay. So it will be sometime after
16
    January 1, right?
17
                         Yes, Your Honor.
              MR. MOORE:
18
              THE COURT: So, Mary, would you have the record
19
    reflect that Choate, Hall & Stewart may file a further fee
20
    application after January 1, 1998.
21
              MS. DEIN:
                         I would just like -- I don't think it's
22
    really an issue, but any objections, those -- which are to be
23
    filed by November 14th, that excludes Winter Hill. I mean,
24
    there was a deadline of July 1st of last year to file
25
    objections to Winter Hill's proof of claim, which is how we--
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THE COURT: I remember that that's the case.
1
    suppose if somebody files an objection to your claim, then
 2
    we'll -- but I -- who would do that?
 3
              MS. DEIN: I don't know.
 4
 5
    (Laughter)
              THE COURT: I guess that's a reasonable position.
6
 7
              MS. DEIN: I mean, that deadline really was set
8
    awhile ago for the Court.
9
              THE COURT: Was it? Okay.
                                          Okay.
10
              MS. DEIN: And --
11
              THE COURT: If that comes -- if that's a problem
    then we'll deal with it at that point, but it may not, in
12
13
    fact, be a problem. I vaguely recall the issue that -- I
14
    remember setting a deadline for basically -- to flush out
15
    arguments about this -- the amount and the validity of your
16
    mortgage, but I didn't -- I don't recall that right away.
17
    Okay. Anything else we need to do?
18
              MR. SCHAPIRO: Yes, Your Honor, it's -- today is a
19
    very unusual day in that I have not said anything the entire
20
    morning, and it was very difficult, but I do want to say on
21
    behalf of the governmental entities that we had an objective
22
    of trying to preserve affordable housing in this area and to
23
    rehab the property, and I appreciate all the time and effort.
    I know this has not been easy or a standard bankruptcy case;
24
25
    and just on behalf of all the government entities and myself
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personally, I appreciate Your Honor's both persistence and
1
    patience in this matter.
 2
 3
              THE COURT: Thank you.
 4
              MR. SCHAPIRO: Thank you.
 5
              MR. MOORE: Your Honor, just one final
 6
    clarification. Mr. Gray has applied for some projected fees,
    and indicated he was at cap. To the extent additional sums
 7
    do come in, it would allow him to increase the cap. I take
 8
 9
    it he could apply further?
10
              THE COURT: Absolutely.
11
              MR. MOORE: Thank you.
12
              THE COURT: Absolutely. And, Mary, would you -- I
    just want to make the record so that I recall it later.
13
14
    Mary, would you have the record reflect that in the event
15
    that further assets come into the case, Mr. Gray can seek
16
    further compensation. Good. Thank you.
17
              ATTORNEYS: Thank you, Your Honor. Thank you very
18
    much, Your Honor.
19
              THE COURT: Mary will give you a copy of the
20
    confirmation.
21
              ATTORNEY:
                         Thank you.
22
              THE COURT: Thank you.
23
                        * * * * * * * * * * *
24
25
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1	I certify that the foregoing is a true and accurate tran-
2	script from the electronic sound recorded record of the
3	above proceedings.
4	Ha a l
5	Slavia Juin 10-12-97
6	GLORIA C. IRWIN  Fed. Cert. #CET-122 and NJ AOC # 200
7	GCI TRANSCRIPTION & RECORDING SERVICES 505 Hamilton Avenue Suite 107
8	Linwood, NJ 08221 (609) 927-0299 FAX (609) 927-6420
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